



**TOUAX GROUP**

**HALF YEAR REPORT 2003**

# HALF-YEAR REPORT

## FIRST HALF OF 2003

### LEGAL INFORMATION:

TOUAX SA: public limited company with a capital of € 22,705,016

Registered office: Tour Arago - 5, Rue Bellini - 92806 PUTEAUX cedex

Commercial and Companies Register: 305 729 352 Nanterre – APE 741 J

Financial year: 1 January to 31 December.

### A) REVENUES ANALYSIS

The consolidated revenues of the TOUAX Group in the first half of 2003 amounted to € 86 million, compared to € 73.18 million in the first half of the previous year. This represents a rise of 18%. The breakdown of the Group's revenues is as follows:

### ANALYSIS BY ACTIVITY

Operating revenues by activity (in thousands of euros)	30-juin-03	30-juin-02	Variation 30/06/2003 - 30/06/2002		Full year 2002
SHIPPING CONTAINERS	48 027	33 189	14 838	45%	66 278
lease revenues	20 748	19 560	1 188	6%	39 964
sales of equipment	27 221	13 564	13 657	101%	26 200
commissions	29	61	-32	-52%	92
managed equipment program distributions	29	4	25	x 7,3	22
MODULAR BUILDINGS	19 712	21 723	-2 011	-9%	44 838
lease revenues	15 899	17 701	-1 802	-10%	36 537
sales of equipment	3 813	4 022	-209	-5%	8 301
RIVER BARGES	15 792	16 477	-685	-4%	33 180
lease, transport and storage revenues	15 209	15 534	-325	-2%	31 441
managed equipment program distributions	583	943	-360	-38%	1 739
RAILCARS	2 386	1 722	664	39%	3 242
lease revenues	2 094	1 257	837	67%	2 039
sales of equipment	208	336	-128	-38%	565
commissions	8		8		452
managed equipment program distributions	76	129	-53	-41%	186
Miscellaneous activities	79	73	6	8%	140
<b>TOTAL</b>	<b>85 996</b>	<b>73 184</b>	<b>12 812</b>	<b>18%</b>	<b>147 678</b>

## ANALYSIS BY GEOGRAPHIC AREA

Operating revenues by geographic area <i>(in thousands of euros)</i>			Variation		Full year
	30-juin-03	30-juin-02	30 Jun 2003 / 30 Jun		2002
International (Shipping containers)	48 027	33 189	14 838	45%	66 278
Benelux	15 353	15 214	139	1%	31 194
France	11 466	14 116	-2 650	-19%	27 630
United States	2 682	3 835	-1 153	-30%	6 912
Germany	2 894	3 092	-198	-6%	7 232
Romania	1 863	2 072	-209	-10%	3 873
Spain	951	987	-36	-4%	2 035
Poland	465	398	67	17%	839
Ireland	2 295	281	2 014	x 8,2	1687
<b>TOTAL</b>	<b>85 996</b>	<b>73 184</b>	<b>12 812</b>	<b>18%</b>	<b>147 680</b>

The increase in revenues from activities managed by the TOUAX Group (+€ 12.8 million, +18%) in the period under review is made up as follows:

### Shipping containers:

The shipping containers activity recorded an overall rise (+45%). Lease revenues rose by 6% and sales by 101%. The container fleet as at 30 June 2003 amounted to 181,433 TEU (Twenty Foot Equivalent Units), a rise of 18.7% compared to 30 June 2002.

### Modular buildings:

The modular buildings activity recorded an overall decrease of € 2 million. Lease revenues declined mainly in France (-7%), Belgium (-44%) and the Netherlands (-19%). Overall, leasing activity decreased by 10%. Revenues generated by trading activities decreased by 5%, in spite of strong rises in certain countries: the Netherlands (x 19.8), Poland (x 2.4). The total operating fleet comprised 19,156 units as at 30 June 2003, an increase of 391, or 2%, compared to 30 June 2002.

### River barges:

The river barges activity declined by 4%. Lease, transport and storage revenues decreased overall by € 0.3 million (-2%), mainly in France (-19%) and Romania (-7%). The group operates 188 barges and 10 pushboats.

### Railcars:

The railcars activity recorded a further rise (+39% compared to 30 June 2002). Lease revenues increased by 67%, whereas trading activity decreased by 38%. The railcar fleet amounted to 1,646 units, compared to 482 as at 30 June 2002.

## B) ANALYSIS OF THE GROUP'S RESULTS

The consolidated operating profit before distribution to investors amounted to € 18.6 million, compared to € 19.1 million on 30 June 2002, i.e. a decrease of € 0.5 million. The distribution to investors reflects the share of earnings from joint operations. EBITDA decreased by € 1.1 million to € 22.5 million, compared to € 23.6 million on 30 June 2002. EBITDA is the gross operating profit less operating provisions. These details of these results are as follows:

Operating results <i>(in thousands of euros)</i>	30-juin-03	30/06/2002 Proforma (1)	Variation Jun 03 / Jun 02	30-juin-02	Full year 2002
<b>SHIPPING CONTAINERS</b>					
EBITDA	14 938	11 291	3 647	11 291	28 973
Operating profit before distribution to investors	14 166	10 188	3 978	10 188	25 880
Lease revenues due to investors	-12 766	-10 418	-2 348	-10 418	-22 715
<b>MODULAR BUILDINGS</b>					
EBITDA	6 749	6 505	244	6 505	12 742
Operating profit before distribution to investors	4 555	4 147	408	4 147	8 147
Lease revenues due to investors	-1 789	-1 689	-100	-1 689	-3 365
<b>RIVER BARGES</b>					
EBITDA	1 319	4 001	-2 682	3 177	3 669
Operating profit before distribution to investors	441	3 136	-2 695	2 312	1 926
Lease revenues due to investors	-344	-301	-43	-301	-615
<b>RAILCARS</b>					
EBITDA	836	3 745	-2 909	3 744	5 359
Operating profit before distribution to investors	771	3 619	-2 848	3 618	5 190
Lease revenues due to investors	-336	-527	191	-528	-879
<b>Miscellaneous activities</b>					
EBITDA	63	-19	82	-19	53
Operating profit before distribution to investors	36	-43	79	-43	-4
<b>Overhead and central services</b>					
EBITDA	-1 341	-1 841	500	-1 841	-3 026
Operating profit before distribution to investors	-1 374	-1 905	531	-1 905	-3 128
<b>GROUP TOTAL</b>					
EBITDA	22 564	23 682	-1 118	22 857	47 770
Operating profit before distribution to investors	18 595	19 142	-547	18 317	38 011
Lease revenues due to investors	-15 235	-12 935	-2 300	-12 936	-27 574

(1) In line with the presentation adopted as at 31/12/2002, the net book value of the goodwill allocated to a convoy of river barges sold in the 1st half of 2002 has been reclassified from other operating charges and revenues to amortization of goodwill (€ 0.8 m).

### Shipping containers:

As of June 30 2003, the shipping containers activity showed an increase in EBITDA (€ 3.6 million) and in operating profit (€ 3.9 million) compared to 30 June 2002. This rise is explained on the one hand by the increase in lease revenues (€ 1.2 million) and sales of shipping

containers (€ 13.6 million) and on the other hand by a decrease in operating expenses (-€ 1.8 million).

#### **Modular buildings:**

The modular buildings activity achieved a moderate rise in EBITDA (+€ 0.24 million) in the first half of 2003. The operating profit before distribution to investors rose € 0.4 million compared to 30 June 2002, reflecting the rise in EBITDA but also a lower depreciation charge (€ 0.2 million).

#### **River barges:**

As at 30 June 2003, the river barges activity recorded a decrease in both EBITDA (-€ 2.7 million) and operating profit (-€ 2.7 million) compared to 30 June 2002. This decrease is explained mainly by the change in "Capital gains on disposals" (-€ 2.3 million). In the first half of 2002, the river barges activity had recorded a capital gain on asset disposals of € 2.3 million. No significant capital gain was recorded in the first half of 2003.

#### **Railcars:**

In spite of a strong increase in leasing revenues (+€ 0.8 million), the railcars activity recorded a decline of € 2.9 million in its operating profit before distribution to investors compared to 30 June 2002. In the first half of 2002, the railcars activity had recorded a capital gain on asset disposals of € 3.1 million. No significant capital gain was recorded in the first half of 2003.

#### **Overhead:**

Overheads amounted to € 1.3 million on 30 June 2003, compared to € 1.8 million on 30 June 2002. In percentage terms, this represents a decrease of 27% between June 2002 and June 2003 and 11% on a half-year basis compared to the whole of 2002.

#### **Lease revenues due to investors:**

The leasing revenues due to investors increased by € 2.3 million between 30 June 2002 (€ 12.9 million) and 30 June 2003 (€ 15.2 million). This increase reflects new management programs.

#### **Financial result:**

The financial result as of 30 June 2003 improved, amounting to a net expense of € 1.5 million, compared to a net expense of € 3 million as of 30 June 2002. The interest expense decreased over the period by € 0.6 million, following the decrease in borrowings and the lowering of interest rates. As of 30 June 2003, the financial result included a net currency gain of € 0.4 million compared to a net currency loss of € 0.5 million on 30 June 2002.

After a tax charge of € 0.5 million, the net consolidated income group share amounted to € 1.1 million as of 30 June 2003. The decrease in the net consolidated income group share as of 30 June 2003 compared to the first half of 2002 (-30%) is explained mainly by the decrease in capital gains on disposals. Capital gains on disposals are recurrent in a leasing business, but

the amounts stated in quarterly or half-yearly reports may fluctuate as a function of transaction dates.

### **C) CONSOLIDATED BALANCE SHEET**

The consolidated balance sheet total on 30 June 2003 was € 187 million, compared to € 186 million on 31 December 2002. The breakdown is as follows:

total fixed assets	€ 109 million compared to € 124 million on 31 December 2002;
total current assets:	€ 78 million compared to € 62 million on 31 December 2002;
of which cash and cash equivalent:	€ 25 million compared to € 17 million on 31 December 2002;
total shareholders' equity:	€ 49 million compared to € 52 million on 31 December 2002;
total long- and short-term debts:	€ 138 million compared to € 134 million on 31 December 2002.

The decrease in fixed assets is explained by net disposals (-€ 10.4 million), the fall in the value of the dollar (-€ 3.8 million) and depreciation and amortization for the period (-€ 4 million).

The decrease in shareholders' equity is explained by the distribution of dividends during the year (-€ 1.7 million) and by the fall in the value of the dollar (-€ 2.7 million). It should be noted that long-term net debt stood at € 56 million on 30 June 2003, compared to € 76 million on 31 December 2002.

### **D) OUTLOOK FOR THE GROUP IN THE SECOND HALF:**

On the basis of information currently available, the Group expects consolidated revenues to rise by around 10% to between € 155 million and € 165 million in full-year 2003, with consolidated net income in line with that recorded in 2002.

### **E) INFORMATION RELATING TO THE PARENT COMPANY (company accounts):**

TOUAX SA recorded revenues of € 13.7 million at June 30 2003, compared to € 16.1 million at June 30 2002. Net income amounted to -€ 0.3 million compared to € 1.6 million as at 30 June 2002. The decrease in the net income of TOUAX SA is explained by the decrease in capital gains on disposals. The balance sheet total of TOUAX SA amounted to € 91.1 million on 30 June 2003, compared to € 97.9 million on 31 December 2002.

**CONSOLIDATED INCOME STATEMENT**  
as of June 30,2003

	June 30, 2003	June 30, 2002	December 31, 2002
<b>ASSETS</b>			
Goodwill	3 691	4 057	3 871
Other net Intangible assets	349	494	391
Net property, plant and equipment	91 940	106 785	106 102
Long-term investments	13 007	13 898	14 021
<b>Total fixed assets</b>	<b>108 987</b>	<b>125 234</b>	<b>124 385</b>
Inventories and work in process	2 012	1 181	1 611
Trade notes and accounts receivable	30 455	31 799	26 366
Other receivables	20 316	20 439	16 670
Cash and cash equivalents	24 961	18 580	17 411
<b>Total current assets</b>	<b>77 744</b>	<b>71 999</b>	<b>62 058</b>
<b>TOTAL ASSETS</b>	<b>186 731</b>	<b>197 233</b>	<b>186 443</b>
<b>LIABILITIES AND SHAREHOLDER'S EQUITY</b>			
Share capital	22 705	22 705	22 705
Reserves	24 175	27 657	26 098
Income for the period (Group share)	1 116	1 598	2 515
<b>Group shareholders' equity</b>	<b>47 996</b>	<b>51 960</b>	<b>51 318</b>
Minority interests	839	879	857
<b>Total shareholders' equity</b>	<b>48 835</b>	<b>52 839</b>	<b>52 175</b>
Contingencies and liabilities	330	622	337
<b>Total contingencies and liabilities</b>	<b>330</b>	<b>622</b>	<b>337</b>
Financial debt	80 534	94 444	81 813
Accounts payable	29 735	19 941	17 746
Other debts	27 297	29 387	34 372
<b>TOTAL LIABILITIES</b>	<b>186 731</b>	<b>197 233</b>	<b>186 443</b>

## CONSOLIDATED INCOME STATEMENT

as of June 30,2003

(In thousands of euro)

	June 30, 2003	June 30, 2002 pro forma (1)	June 30, 2002 published	December 31, 2002
<b>REVENUES</b>	<b>85 996</b>	<b>73 184</b>	<b>73 184</b>	<b>147 678</b>
Purchases and other external charges	(58 267)	(48 042)	(48 042)	(96 299)
Payroll expenses	(5 942)	(5 802)	(5 802)	(11 984)
Other expenses/income	1 194	5 219	4 394	7 444
Provisions	(417)	(877)	(877)	931
<b>EBITDA</b>	<b>22 564</b>	<b>23 682</b>	<b>22 857</b>	<b>47 770</b>
Amortization	(3 969)	(4 540)	(4 540)	(9 759)
<b>OPERATING INCOME</b>	<b>18 595</b>	<b>19 142</b>	<b>18 317</b>	<b>38 011</b>
<b>LEASE REVENUES DUE TO INVESTORS</b>	<b>(15 235)</b>	<b>(12 936)</b>	<b>(12 936)</b>	<b>(27 574)</b>
<b>FINANCIAL INCOME</b>	<b>(1 561)</b>	<b>(3 015)</b>	<b>(3 015)</b>	<b>(5 002)</b>
<b>CURRENT INCOME BEFORE TAX</b>	<b>1 799</b>	<b>3 191</b>	<b>2 366</b>	<b>5 435</b>
Income tax	(478)	(552)	(552)	(1 783)
<b>NET INCOME FROM CONSOLIDATED COMPAGNIES</b>	<b>1 321</b>	<b>2 639</b>	<b>1 814</b>	<b>3 652</b>
Amortization of goodwill	(167)	(1 007)	(182)	(1 144)
<b>CONSOLIDATED NET INCOME</b>	<b>1 154</b>	<b>1 632</b>	<b>1 632</b>	<b>2 508</b>
Minority interest	38	34	34	(7)
<b>NET INCOME (GROUP SHARE)</b>	<b>1 116</b>	<b>1 598</b>	<b>1 598</b>	<b>2 515</b>
<b>Earnings per share</b>	<b>0,39</b>	<b>0,56</b>	<b>0,56</b>	<b>0,89</b>

## CONSOLIDATED ANALYTICAL INCOME STATEMENT

as of June 30, 2003

(In thousands of euro)

	June 30, 2003	June 30, 2002 pro forma	June 30, 2002 published	December 31, 2002
Lease revenues	54 029	54 125	54 125	110 121
Sales of equipment	31 242	17 922	17 922	35 066
Commissions	37	61	61	544
Managed equipment program distributions	688	1 076	1 076	1 947
<b>TOTAL REVENUES</b>	<b>85 996</b>	<b>73 184</b>	<b>73 184</b>	<b>147 678</b>
Sales acquisition cost	(29 120)	(16 013)	(16 013)	(31 833)
Operating expenses	(28 194)	(31 226)	(31 226)	(58 819)
Selling, general and administrative expenses	(5 880)	(5 962)	(5 962)	(12 300)
Overheads	(1 342)	(1 841)	(1 841)	(3 026)
Capital gains on disposal of assets	1 104	5 540	4 715	6 070
<b>EBITDA</b>	<b>22 564</b>	<b>23 682</b>	<b>22 857</b>	<b>47 770</b>
Amortization	(3 969)	(4 540)	(4 540)	(9 759)
<b>OPERATING INCOME</b>	<b>18 595</b>	<b>19 142</b>	<b>18 317</b>	<b>38 011</b>
<b>LEASE REVENUES DUE TO INVESTORS</b>	<b>(15 235)</b>	<b>(12 936)</b>	<b>(12 936)</b>	<b>(27 574)</b>
<b>FINANCIAL INCOME</b>	<b>(1 561)</b>	<b>(3 015)</b>	<b>(3 015)</b>	<b>(5 002)</b>
<b>CURRENT INCOME BEFORE TAX</b>	<b>1 799</b>	<b>3 191</b>	<b>2 366</b>	<b>5 435</b>
Income tax	(478)	(552)	(552)	(1 783)
<b>NET INCOME FROM CONSOLIDATED COMPAGNIES</b>	<b>1 321</b>	<b>2 639</b>	<b>1 814</b>	<b>3 652</b>
Amortization of goodwill	(167)	(1 007)	(182)	(1 144)
<b>CONSOLIDATED NET INCOME</b>	<b>1 154</b>	<b>1 632</b>	<b>1 632</b>	<b>2 508</b>
Minority interest	38	34	34	(7)
<b>NET INCOME (GROUP SHARE)</b>	<b>1 116</b>	<b>1 598</b>	<b>1 598</b>	<b>2 515</b>
<b>Earnings per share</b>	<b>0,39</b>	<b>0,56</b>	<b>0,56</b>	<b>0,89</b>

as of June 30,2003

(In thousands of euros)	June 30, 2003	June 30, 2002	December 31, 2002
<b>I) Cash flow from operating activities</b>			
Operating cash flow	3 946	1 626	7 634
Change in working capital requirement	9 689	4 468	761
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>13 635</b>	<b>6 094</b>	<b>8 395</b>
<b>II) Cash flow from investment activities</b>			
Acquisition of fixed assets	(6 029)	(11 032)	(19 133)
Net changes in long-term assets	162	9 322	10 194
Proceeds from sales of assets	16 087	13 107	19 311
Change in investment capital requirement	(13 551)	(2 756)	9 855
Cash position at opening of new consolidated compagnies			221
<b>NET CASH USED FOR INVESTMENT ACTIVITIES</b>	<b>(3 331)</b>	<b>8 641</b>	<b>20 448</b>
<b>III) Cash flow from financing activities</b>			
Net changes in short and long-term debt	693	(198)	(9 578)
Net increase in equity	1		(684)
Paid dividends	(1 703)	(2 199)	(2 205)
<b>NET CASH USED FOR FINANCING ACTIVITIES</b>	<b>(1 009)</b>	<b>(2 397)</b>	<b>(12 467)</b>
<b>IV) Effects of exchange rate fluctuations</b>			
Exchange rate fluctuations	(900)	(1 241)	(903)
<b>NET EFFECT OF CHANGES IN EXCHANGE RATES</b>	<b>(900)</b>	<b>(1 241)</b>	<b>(903)</b>
<b>CHANGE IN CASH POSITION (I) + (II) + (III) + (IV)</b>	<b>8 395</b>	<b>11 097</b>	<b>15 473</b>
Cash position at beginning of year	12 720	(2 753)	(2 753)
<b>CASH POSITION AT YEAR END</b>	<b>21 115</b>	<b>8 344</b>	<b>12 720</b>

## NOTES TO THE CONSOLIDATED HALF-YEAR FINANCIAL STATEMENTS

(All amounts are in thousands of euros unless otherwise stated)

### NOTE N° 1 – ACCOUNTING PRINCIPLES & METHODS

The consolidated financial statements have been drawn up in accordance with the legal and regulatory provisions in force in France (Regulations 99-02 of the Accounting Standards Committee (CRC) and Recommendation 99 R-01 of the National Accounting Board (CNC) relating to interim financial statements).

The accounting principles and methods adopted by the companies of the TOUAX Group are detailed in the notes to the consolidated financial statements as of 31 December 2002, which appear in the annual report for the 2002 financial year.

### NOTE N° 2 – CHANGES IN THE SCOPE OF CONSOLIDATION

There were no changes in the scope of consolidation in the first half of 2003.

### NOTE N° 3 – SIGNIFICANT EVENTS

TOUAX RAIL signed a management contract on 31 December 2002 involving a total investment of € 20 million in 1,159 railcars. As of 31 December 2002, the Group's fixed assets included a total of 568 railcars (€ 5.6 million). These railcars were sold in mid-January 2003.

In the context of new management programs, the disposal of modular buildings to a group of investors generated a consolidated pre-tax gain of € 0.9 million (note 7).

## NOTES TO THE INCOME STATEMENT

### NOTE N°4 – REVENUES

4.1 BREAKDOWN BY TYPE	30.06.2003	30.06.2002	Variation June 2003/2002	Variation (in %)	2002
Lease revenues	54,029	54,125	(96)	0%	110,121
Sales of equipment	31,242	17,922	13,320	74%	35,066
Commissions	38	61	(23)	-38%	544
Managed equipment program distributions	687	1,076	(389)	-36%	1,947
<b>TOTAL</b>	<b>85,996</b>	<b>73,184</b>	<b>12,812</b>	<b>18%</b>	<b>147,678</b>

  

4.2. BREAKDOWN BY ACTIVITY	30.06.2003	30.06.2002	Variation June 2003/2002	Variation (in %)	2002
Shipping containers	48,027	33,189	14,838	45%	66278
Modular buildings	19,712	21,723	(2,011)	-9%	44838
River barges	15,792	16,477	(685)	-4%	33180
Railcars	2,386	1,722	664	39%	3242
Miscellaneous	79	73	6	8%	140
<b>TOTAL</b>	<b>85,996</b>	<b>73,184</b>	<b>12,812</b>	<b>18%</b>	<b>147,678</b>

## NOTE N° 5 - PURCHASES AND OTHER EXTERNAL CHARGES

BREAKDOWN BY TYPE	30.06.2003	30.06.2002	Variation June 2003/2002	Variation (in %)	2002
Purchase of goods	29,668	16,800	12,868	77%	33,193
Other external services	28,334	30,768	(2,434)	-8%	62,273
Taxes and duties	265	474	(209)	-44%	833
<b>TOTAL</b>	<b>58,267</b>	<b>48,042</b>	<b>10,225</b>	<b>21%</b>	<b>96,299</b>

## NOTE N°6 – PERSONNEL COSTS

The workforce amounted to 277 persons on 30 June 2003, compared to 299 on 31 December 2002.

## NOTE N°7 – OTHER OPERATING CHARGES AND REVENUES

	30.06.2003	30.06.2002	Variation Juin 2003/2002	2002
Capital gains on asset disposals				
Shipping containers	3	-57	60	(14)
Modular buildings	1143	91	1,052	499
River barges		2367	(2,367)	1,767
Railcars	8	3139	(3,131)	3,862
Miscellaneous	-50		(50)	(44)
<b>Sub total</b>	<b>1,104</b>	<b>5,540</b>	<b>(4,436)</b>	<b>6,070</b>
<b>Charges and revenues – routine management</b>	<b>90</b>	<b>(321)</b>	<b>411</b>	<b>1,374</b>
<b>TOTAL</b>	<b>1,194</b>	<b>5,219</b>	<b>(4,025)</b>	<b>7,444</b>

In the first half of 2003, the disposal of modular buildings to a group of investors generated a capital gain of € 0.9 million.

The decrease in capital gains on disposals is explained by the disposal in 2002 of a convoy of river barges and the sale of 49% of the railcars business to an outside investor.

## NOTE N°8 - PROVISIONS

BREAKDOWN BY ACTIVITY	30.06.2003	30.06.2002	Variation June 2003/2002	2002
Shipping containers	500	908	(408)	(1,305)
Modular buildings	(137)	(134)	(3)	131
River barges	54	105	(51)	254
Railcars	0	(2)	2	0
Miscellaneous	0	0	0	(11)
<b>TOTAL</b>	<b>417</b>	<b>877</b>	<b>(460)</b>	<b>(931)</b>

The change in provisions relates mainly to the constitution of a provision for bad debts (€ 0.4 million).

## NOTE N°9 - ALLOCATION TO DEPRECIATION & OTHER PROVISIONS

BREAKDOWN BY TYPE	30.06.2003	30.06.2002	Variation June 2003/2002	Variation (in %)	2002
Straight-line depreciation	2,702	3,325	(623)	-19%	7,259
Depreciation of leased equipment	1,267	1,320	(53)	-4%	2,646
Sub total	3,969	4,645	(676)	-15%	9,905
Other provisions	0	(105)	105	-100%	(146)
<b>TOTAL</b>	<b>3,969</b>	<b>4,540</b>	<b>(571)</b>	<b>-13%</b>	<b>9,759</b>

The decrease in depreciation is explained essentially by the change in the € / \$ exchange rate (€ 0.2 million), the disposal of modular buildings equipment to a group of investors in 2002 (€ 0.1 million) and the decrease in charges to be spread over several periods (€ 0.1 million).

## NOTE N°10 – LEASING REVENUES DUE TO INVESTORS

	30.06.2003	30.06.2002	Variation June 2003/2002	Variation (in %)	2002
Shipping containers	12,766	10,418	2,348	23%	22,715
Modular buildings	1,788	1,690	98	6%	3,365
River barges	345	301	44	15%	615
Railcars	336	527	(191)	-36%	879
<b>TOTAL</b>	<b>15,235</b>	<b>12,936</b>	<b>2,299</b>	<b>18%</b>	<b>27,574</b>

The increase in leasing revenues from the shipping containers activity is directly related to new management programs.

## NOTE N°11 – FINANCIAL RESULT

	30.06.2003	30.06.2002	Variation June 2003/2002	Variation (in %)	2002
Income from SCI	0	0	0	0%	13
Financial income and expense					
Financial income	132	146	(14)	-10%	843
Financial expense	(2,050)	(2,701)	651	-24%	(5,429)
Net financial expense	(1,918)	(2,555)	637	-25%	(4,586)
Provisions					
Reversal	447	223	224	100%	224
Allocation	(28)	(385)	357	-93%	(206)
Net allocation	419	(162)	581	-359%	18
Currency translation adjustment					
Positive	358	305	53	17%	432
Negative	(420)	(603)	183	-30%	(879)
Net currency translation adjustment	(62)	(298)	236	-79%	(447)
<b>FINANCIAL RESULT</b>	<b>(1,561)</b>	<b>(3,015)</b>	<b>1,454</b>	<b>-48%</b>	<b>(5,002)</b>

## NOTE N°12 – TAXES ON PROFITS

### BREAKDOWN OF THE TAX CHARGE

	30.06.2003			30.06.2002			2002		
	Due	Deferred	Total	Due	Deferred	Total	Due	Deferred	Total
Europe	292	205	497	727	(125)	602	1,472	(215)	1,257
USA	0	(25)	(25)	0	(216)	(216)	0	680	680
South America	0	6	6	0	166	166	0	(154)	(154)
<b>TOTAL</b>	<b>292</b>	<b>186</b>	<b>478</b>	<b>727</b>	<b>(175)</b>	<b>552</b>	<b>1,472</b>	<b>311</b>	<b>1,783</b>

## NOTES TO THE BALANCE SHEET

### ASSETS

#### NOTE N°13 – INTANGIBLE ASSETS

	At 30.06.2003			At 30.06.2002	At 31.12.2002
	Gross value	Amortization	Net value	Net value	Net value
Goodwill	6,789	(3,098)	3,691	4,057	3,871
Other intangible assets					
Other goodwill	296	(69)	227	237	232
Other assets (software initial expenses)	659	(537)	122	257	159
<b>Sub total</b>	<b>955</b>	<b>(606)</b>	<b>349</b>	<b>494</b>	<b>391</b>
<b>TOTAL</b>	<b>7,744</b>	<b>(3,704)</b>	<b>4,040</b>	<b>4,551</b>	<b>4,262</b>

#### 13.1 VARIATION IN GOODWILL

VARIATION OF GROSS VALUES	At 01.01.2003	Increase & Decrease	Conversion difference	At 30.06.2003
River Barges				
Eurobulk Transportmaatschappij BV	667	0	0	667
CS de Jonge BV	121	0	0	121
Interfeeder-Ducotra BV	4,287	0	0	4,287
Touax Rom SA	5	0	0	5
Touax Leasing Corp	250	0	(20)	230
Modular Buildings				
Siko Containerhandel GmbH	429	0	0	429
Workspace Plus	1,144	0	(94)	1,050
<b>TOTAL</b>	<b>6,903</b>	<b>0</b>	<b>(114)</b>	<b>6,789</b>

#### 13.2 VARIATION IN AMORTIZATION OF GOODWILL

VARIATION IN AMORTIZATION	At 01.01.2003	Allocation & reversal	Conversion difference	At 30.06.2003
River Barges				
Eurobulk Transportmaatschappij BV	406	20	0	426
CS de Jonge BV	25	3	0	28
Interfeeder-Ducotra BV	1,251	100	0	1,351
Touax Rom SA	1	0	0	1
Touax Leasing Corp	150	12	(12)	150
Modular Buildings				
Siko Containerhandel GmbH	119	11	0	130
Workspace Plus	1,080	22	(90)	1,012
<b>TOTAL</b>	<b>3,032</b>	<b>168</b>	<b>(102)</b>	<b>3,098</b>

## NOTE N°14 – PROPERTY, PLANT AND EQUIPMENT

### 14.1 BREAKDOWN BY TYPE

	At 30.06.2003			At	At
	Gross value	Depreciation	Intra-group capital gains	30.06.2002 Net value	31.12.2002 Net value
Land	769	0	(188)	620	605
Land on lease	1,979	0	0	1,979	1,979
Buildings	1,984	(532)	(1)	1,563	1,521
Equipment	69,227	(24,637)	(1,920)	55,456	54,673
Equipment on lease	51,264	(7,232)	0	45,788	46,091
Other property plant and equipment	3,973	(3,037)	0	1,121	966
Advances and payments on account	291	0	0	258	267
<b>TOTAL</b>	<b>129,487</b>	<b>(35,438)</b>	<b>(2,109)</b>	<b>106,785</b>	<b>106,102</b>

### 14.2 VARIATION BY TYPE OF GROSS VALUE

	At 01.01.2003	Acquisitions	Disposals	Conversion difference	Miscellaneous	At 30.06.2003
Land	793	0	0	(24)	0	769
Land on lease	1,979	0	0	0		1,979
Buildings	2,008	10		(35)	1	1,984
Equipment	80,716	5,786	(15,111)	(1,725)	(438)	69,228
Equipment on lease	52,673	0	(309)	(1,100)	0	51,264
Other property plant and equipment	3,931	224	(17)	(107)	(59)	3,972
Advances and payments on account	267	24	0	0	0	291
<b>TOTAL</b>	<b>142,367</b>	<b>6,044</b>	<b>(15,437)</b>	<b>(2,991)</b>	<b>(496)</b>	<b>129,487</b>

## NOTE N°15 – LONG-TERM ASSETS

	At 30.06.2003			At 30.06.2002	At 31.12.2002
	Gross value	Depreciation	Net value	Net value	Net value
Interests	739	(628)	111	124	127
Loans and other financial assets	13,184	(288)	12,896	13,774	13,894
<b>TOTAL</b>	<b>13,923</b>	<b>(916)</b>	<b>13,007</b>	<b>13,898</b>	<b>14,021</b>

### Variation in loans and other financial investments

	Gross value at 01.01.2003	Increase	Decrease	Conversion difference	Gross value at 30.06.2003
Shipping containers	9,880	7	(2)	(813)	9,072
Modular buildings	3,193	29		(2)	3,220
River barges	144	45		(12)	177
Railcars	294		(235)		59
Miscellaneous	661		(5)		656
<b>TOTAL</b>	<b>14,172</b>	<b>81</b>	<b>(242)</b>	<b>(827)</b>	<b>13,184</b>

## NOTE N°16 – BREAKDOWN OF RECEIVABLES BY BUSINESS

	At 30.06.2003			At 30.06.2002			At 31.12.2002		
	Gross value	Provision	Net value	Gross value	Provision	Net value	Gross value	Provision	Net value
Shipping containers	19,906	(3,536)	16,370	19,976	(5,551)	14,425	13,517	(3,327)	10,190
Modular buildings	9,565	(653)	8,912	12,352	(571)	11,781	11,067	(831)	10,236
River barges	5,567	(833)	4,734	5,633	(471)	5,162	6,161	(818)	5,343
Railcars	412		412	360		360	540		540
Miscellaneous	44	(17)	27	99	(28)	71	74	(17)	57
<b>TOTAL</b>	<b>35,494</b>	<b>(5,039)</b>	<b>30,455</b>	<b>38,420</b>	<b>(6,621)</b>	<b>31,799</b>	<b>31,359</b>	<b>(4,993)</b>	<b>26,366</b>

## NOTE N°17 OTHER RECEIVABLES

	At 30.06.2003	At 30.06.2002	At 31.12.2002
Other operating receivables	6,985	5,630	6,561
Miscellaneous receivables (1)	9,013	8,491	5,122
Sub-total	15,998	14,121	11,683
Prepaid expenses	1,080	1,423	1,296
Deferred charges	2,197	2,885	2,601
Deferred tax - Asset (2)	1,041	2,010	1,090
<b>TOTAL</b>	<b>20,316</b>	<b>20,439</b>	<b>16,670</b>

(1) The variation in miscellaneous receivables in the first half relates mainly to amounts due from investors following the disposal of modular buildings as part of a new management program (€ 6 million).

(2) Deferred tax assets and liabilities are compensated by fiscal entities.

## NOTE N°18 – SHAREHOLDERS' EQUITY

### 18.1 MOVEMENTS IN SHAREHOLDERS' EQUITY

	Capital	Consolidate d premiums & reserves	Attributable income for the period	Total group share
Situation as of 31 December 2002	22,705	28,613		51,318
Dividends paid during the year (including withholding tax)		(1,703)		(1,703)
Conversion difference		(2,733)		(2,733)
Change in group structure and other items		(2)		(2)
Net income for the period			1,116	1,116
Situation as of 30 June 2003	22,705	24,175	1,116	47,996

The share capital comprises 2,838,127 shares.

## NOTE N°19 - PROVISIONS FOR LOSSES AND CONTINGENCIES

	At 01.01.2003	Allocation	Reversal	Conversion difference	At 30.06.2003
Provisions for liabilities	220	0	20	0	200
Provisions for contingencies	117	13	0	0	130
<b>TOTAL</b>	<b>337</b>	<b>13</b>	<b>20</b>	<b>0</b>	<b>330</b>

## NOTE N°20 – FINANCIAL DEBTS

### 20.1. ANALYSIS BY DEBT CATEGORY

	At 30.06.2003	At 30.06.2002	At 31.12.2002
Medium-term liabilities	22,949	14,478	11,180
Capital lease commitments (principal)	34,221	38,693	37,608
Total medium-term debt	57,170	53,171	48,788
Annual revolving credit	19,232	30,947	27,896
Bank current accounts and related accounts	4,132	10,326	5,129
Total revolving credits and overdraft facilities	23,364	41,273	33,025
TOTAL financial debt	80,534	94,444	81,813

An €/ \$ currency option contract was entered into on 30 January 2003 with an maturity date of 30 December 2003 (rate: € 1 = \$ 1.0755).

### 20.2. MOVEMENTS IN INDEBTEDNESS

#### 20.2.1 Net consolidated financial debt

	At 30.06.2003	At 30.06.2002	At 31.12.2002
Long-term debts	80,534	94,444	81,813
Investment securities	(911)	(4,679)	(115)
Cash and cash equivalent	(24,050)	(13,901)	(17,296)
Net consolidated financial debt	55,573	75,864	64,402

#### 20.2.2 Net debt

	At 30.06.2003	At 30.06.2002	At 31.12.2002
Net consolidated financial debt	55,573	75,864	64,402
Operating liabilities	54,663	46,796	49,764
Stock and operating receivables	(48,465)	(47,101)	(39,660)
Net debt	61,771	75,559	74,506

## NOTE N°21 – BREAKDOWN OF TRADE CREDITORS BY ACTIVITY

	At 30.06.2003	At 30.06.2002	At 31.12.2002
Shipping containers	20,358	11,030	7,558
Modular buildings	4,733	4,734	5,462
River barges	3,364	3,218	3,568
Railcars	593	226	385
Miscellaneous	687	733	773
TOTAL	29,735	19,941	17,746

The change in the first half of 2003 is explained mainly by acquisitions of shipping containers at the end of the period (€ 12 million).

## NOTE N°22 – OTHER DEBTS

	At 30.06.2003	At 30.06.2002	At 31.12.2002
Debts on fixed assets (1)	2,129	2,836	10,329
Tax and social charges	5,230	5,394	3,808
Operating liabilities	12,197	12,872	13,752
Other debts	5,373	5,753	4,130
Sub-total	24,929	26,855	32,019
Deferred income	1,616	1,931	1,808
Deferred tax liabilities (2)	752	601	545
<b>TOTAL</b>	<b>27,297</b>	<b>29,387</b>	<b>34,372</b>

(1) As of 31 December 2002, the debts on fixed assets relate essentially to the investment in railcars during the final quarter of the year.

(2) Deferred tax assets and liabilities are compensated by fiscal entities.

## NOTE 23 OTHER INFORMATION

### Additional information on trusts

The accounting methods and principles applied to the management of trusts are detailed in the notes to the consolidated financial statements as of 31 December 2002.

The Group does not have control over the trusts in accordance with CRC regulations 99-02; therefore it is not part of the scope of consolidation.