

## Your operational leasing solution

## Half-year report

June 30, 2012

The present half-year financial report has been drawn up in accordance with Article L451-1-2-III of the French Monetary and Financial Code and Articles 222-4 and 222-6 of the General Regulations of the French Financial Market Authority (AMF).

## Contents

3

1. Half-year progress report on the interim financial statements to June 30, 2012
3
1.1. Key figures
3
1.2. Reminder concerning the businesses
1.3. Variation in consolidated revenue ..... 6
1.4. Variation in the Group's results ..... 8
1.5. Other items of the consolidated results ..... 9
1.6. Group consolidated balance sheet ..... 10
1.7. Principal outstanding investments ..... 10
1.8. $\quad$ Significant events during the first half of 2012 ..... 11
1.9. Outlook ..... 11
1.10. Risks and uncertainties regarding the second half-year ..... 12
1.11. Principal related-party transactions ..... 12
2. Condensed consolidated half-year financial statements ..... 13
3. Attestation by the authors of the half-year financial report ..... 38
4. Statutory auditors' report on the half-year financial report ..... 39

## 1. HALF-YEAR PROGRESS REPORT ON THE INTERIM FINANCIAL STATEMENTS TO JUNE 30, 2012

### 1.1. Key figures

The table below shows gives extracts from the income statements, statements of financial position and cash flow statements from the condensed consolidated financial statements for the six-month periods to June 30, 2012 and June 30, 2011.

The financial information given below must be understood in the light of the condensed consolidated financial statements and the other information given in the half-year progress report given below.

| (in thousands of euros) | 06.2012 | 06.2011 | 2011 |
| :---: | :---: | :---: | :---: |
| Leasing revenue (1) | 107322 | 105985 | 221419 |
| Sales of equipment and commissions | 79913 | 44114 | 114395 |
| Revenue from ordinary activities | 187234 | 150302 | 335814 |
| EBITDA before distribution to investors | 61654 | 57380 | 118862 |
| EBITDA after distribution to investors | 34994 | 27140 | 57748 |
| Current operating income | 19174 | 14344 | 31481 |
| Consolidated net attributable income - Group's share | 8639 | 5700 | 13434 |
| Earnings per share (euro) | 1,51 | 1,00 | 2,35 |
| (1) Leasing revenue presented here includes ancillary services and river transport services. |  |  |  |


| (in thousands of euros) | 06.2012 | 06.2011 | 2011 |
| :---: | :---: | :---: | :---: |
| Total assets | 729259 | 607573 | 606601 |
| Gross tangible fixed assets | 596433 | 445603 | 474490 |
| ROI (1) | 11,7\% | 10,7\% | 12,17\% |
| Total non-current assets | 507594 | 387109 | 410612 |
| Attributable shareholders' equity | 151107 | 137245 | 146883 |
| Minority interests (2) | 22209 | (392) | (567) |
| Gross financial debt | 432655 | 376989 | 364050 |
| Net financial debt | 384499 | 322454 | 292569 |
| Net dividend per share | NA | NA | 1,00 |

(1) Ebitda after distribution to investors excluding annual general expenses, divided by gross tangible assets
(2) The variation in minority interests is due to the inclusion of SRF RL in the consolidation perimeter since January 1, 2012, and the capital increase of CFCL Touax. The Group has a $51 \%$ stake in both of these entities which are subsidiaries of the Railcars Division.

### 1.2. Reminder concerning the businesses

TOUAX is a services Group which specializes in operational leasing. The Group manages its own equipment as well as that of third-party investors. TOUAX handles mobile and standardized equipment: shipping containers, modular buildings, river barges and freight railcars.

The distinguishing feature of the Group is that it has over a hundred years' experience in leasing equipment with a long service life ( 15 to 50 years).

TOUAX is present on all five continents and achieved revenue of $€ 187.2$ million in the period to June 30 , 2012, of which $83 \%$ was achieved outside France.

## > Shipping Containers Division

Through Touax Global Container Solutions, TOUAX managed a fleet of over 536000 TEU at the end of June 2012, making it the leader in Europe and the ninth biggest leasing company in the world. The Group specializes in standard dry containers ( 20 feet, 40 feet, and 40 feet high capacity) which can be leased to all shipping companies worldwide. The average age of its fleet is slightly over 6 years.
89.7\% of the shipping containers are managed on behalf of third-party investors, and the remainder belong to the Group.

The Shipping Containers Division deals in US dollars.
Touax Global Container Solutions offers a very extensive range of contracts:
. short-term operational leasing (annually renewable master lease),

- long-term operational leasing (3 to 5 years) with or without an option to buy (these contracts account for $82 \%$ of the fleet managed by Gold Container Leasing Pte Ltd),
- sale and leaseback and lease-purchase program.

The utilization rate was 96.2\% at June 30, 2012.
Touax Global Container Solutions works with over 120 shipping companies worldwide, and all of the top 20 firms. Customers include Maersk Lines, Evergreen, Mediterranean Shipping Company, CMA - CGM, China Shipping, CSAV etc.

The Group is present at the international level with a network of 5 offices (Hong-Kong, Miami, Paris, Shanghai, Singapore) and 8 agencies located in Asia, Europe, North and South America, Australia and India, and works with about 150 warehouses located in the main port zones in the world, thereby offering global cover to all its customers.
> Modular Buildings Division
The TOUAX Group operates both in Europe and the United States with nearly 49700 units at the end of June 2012, making it the second largest leasing company in Europe for modular buildings (source: TOUAX). TOUAX has a large network of branches in the countries it serves, which is necessary to limit transport costs, remain competitive, and offer a local service.

TOUAX provides its services in 8 European countries and in the United States:

- Germany: 5 branches,
- Benelux: in Belgium and the Netherlands,
- Spain: 2 branches,
- France: 9 branches,
- Poland: 6 branches,
- Czech Republic,
- Slovakia,
- and the USA (Florida and Georgia): 4 branches.

The Modular Buildings Division deals in US dollars in the USA, euros in the euro-zone, zloties (PLN) in Poland, and Czech crowns (CZK) in the Czech Republic.

TOUAX has over 5,000 active customers and tens of thousands of prospects. TOUAX offers operational leasing, financial leasing, and sales. Since the end of 2007 the Group has had two assembly units, one in France and the other in the Czech Republic. A third assembly unit was acquired in July 2012 in Morocco.

TOUAX manages modular buildings mainly on its own behalf, with a small fraction through third-party asset management.

## > River Barges Division

The TOUAX Group is present Europe and North and South America with a fleet of 147 boats at the end of June 2012 in its own name or under management, representing a capacity of over 333,000 tons.

TOUAX provides its services:

- in France on the Seine and the Rhone, . in Northern Europe on the Rhine (Meuse, Moselle, Main),
- in Central Europe on the Danube, - in North America on the Mississippi,
. in South America on the Paraná-Paraguay.
TOUAX mainly provides leases, but has also developed river transport equipment trading services in the zones where the Group is present.

The currency of the River Barges division is the dollar in the United States and South America and the euro in Europe.

TOUAX's customers are manufacturers (e.g. cement manufacturers), merchants (in particular for cereals), forwarding agents and transport operators.
> Railcars Division
TOUAX Rail Ltd, a wholly-owned subsidiary of TOUAX, operated over 9000 platforms ( 7177 railcars) at the end of June 2012. The Group is specialized in $45^{\prime}, 60^{\prime}, 90^{\prime}$ and $106^{\prime}$ flat intermodal railcars, but also markets car-carrier railcars and hopper railcars.

The currency of the Railcars Division is the euro in Europe and the dollar in the United States.
The Group is active in North America thanks to its partnership with Chicago Freight Car Leasing (CFCL), the seventh biggest hopper railcar leasing company in the USA (source: TOUAX) through CFCL TOUAX LIc. In the United States the Group subcontracts operational management to CFCL.

The Group acquired a 51\% stake in SRF Railcar Leasing on January ${ }^{1}$, 2012. SRF Railcar Leasing has invested in the railcars managed by the Group.

The Group provides its services through a network of four offices: Dublin (head office), Paris (technical office), Constanta (Romania) for the Eastern European market, and Chicago for the American market, completed by a network of European agents (Germany, Austria, Hungary, Italy, Czech Republic and Slovakia); the network therefore offers global cover to all its customers.

Since the start of the year, due to the majority interest in SRFRL, the Group mainly operates railcars on its own behalf ( $56 \%$ of the managed fleet) and partly through third-party asset management ( $44 \%$ of the managed fleet).

### 1.3. Variation in consolidated revenue

The Group's consolidated revenue amounted to $€ 187,2$ million in the first half of 2012 compared with $€ 150,1$ million in the first half of the previous year, and increased by $24,7 \%$ during the period.

On a constant currency basis, there was an increase in revenue of $20.1 \%$.
Leasing revenue was up $1.3 \%$. The increase in the managed fleet was offset by the stability or fall in the utilization rates and leasing prices for certain businesses.

Group equipment sales totaled $€ 79,9$ million in the first half of 2012 , compared with $€ 44,1$ million in the first half of 2011. These sales correspond to sales of new and secondhand equipment belonging to the Group or to investors, and equipment syndication agreements with investors in connection with third-party asset management.
> Analysis by division

| Revenues by business <br> (in thousands of euros) | 06.2012 | 06.2011 | Variation June |  | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2012 |  |  |
| SHIPPING CONTAINERS | 91956 | 67915 | 24041 | 35,4\% | 126399 |
| Leasing revenues (1) | 41740 | 37910 | 3830 | 10,1\% | 76937 |
| Sale of new and used equipment | 50215 | 30005 | 20210 | 67,4\% | 49462 |
| MODULAR BUILDINGS | 57794 | 48265 | 9529 | 19,7\% | 111836 |
| Leasing revenues (1) | 38859 | 39055 | (197) | -0,5\% | 82090 |
| Sale of new and used equipment | 18935 | 9209 | 9725 | 105,6\% | 29746 |
| RIVER BARGES | 15842 | 14434 | 1408 | 9,8\% | 23540 |
| Leasing revenues (1) | 7689 | 11266 | (3 577) | -31,7\% | 20370 |
| Sale of new and used equipment | 8153 | 3168 | 4985 | 157,3\% | 3170 |
| FREIGHT RAILCARS | 21594 | 19452 | 2142 | 11,0\% | 73955 |
| Leasing revenues (1) | 18984 | 17721 | 1263 | 7,1\% | 41938 |
| Sale of new and used equipment | 2610 | 1731 | 879 | 50,8\% | 32017 |
| Other (Misc. and offsets) | 50 | 33 | 18 | 54,5\% | 84 |
| TOTAL | 187235 | 150098 | 37137 | 24,7\% | 335814 |

(1)Leasing revenue includes ancillary services and river transport services.
> Analysis by geographical area

| (in thousands of euros) | $\mathbf{0 6 . 2 0 1 2}$ | $\mathbf{0 6 . 2 0 1 1}$ | $\mathbf{2 0 1 2 / 2 0 1 1}$ | $\mathbf{2 0 1 1}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Europe | 85825 | 78076 | $\mathbf{7 7 4 9}$ | $9,9 \%$ | 201953 |
| Americas | 9454 | 4107 | 5347 | $130,2 \%$ | $\mathbf{7 4 6 2}$ |
| International zone | 91956 | 67915 | $\mathbf{2 4} 041$ | $\mathbf{3 5 , 4 \%}$ |  |
| TOTAL | $\mathbf{1 8 7} 235$ | $\mathbf{1 5 0} 098$ | $\mathbf{3 7}$ | $\mathbf{1 3 7}$ | $\mathbf{2 4 , 7 \%}$ |

In the Modular Buildings, River Barges, and Railcars Divisions, the services are provided in the sector where the markets and customers are located.

The Shipping Containers division is present at the international level, since the shipping containers travel on hundreds of global trade routes.

The variation in revenue (up $€ 37.1$ million, i.e. $24.7 \%$ ) has the following breakdown:

The division's revenue was up 35\% thanks to an increase in sales of equipment, in particular in the form of syndication agreements with investors (sales of new or secondhand equipment leased to shipping companies, which the Group continues to manage). In constant dollars the increase amounts to $25 \%$.

The leasing business was up $10 \%$ ( $+2 \%$ in constant dollars) thanks to an increase in the managed fleet of $8.5 \%$ compared with 31 December 2011, and in spite of a slight drop in utilization rates and daily prices compared with the first half of 2011. The utilization rate has increased again since the start of the year, amounting to over 96\% at the end of June 2012.
> Modular Buildings Division
The division's revenue was up 20\% thanks to the sales achieved. The leasing revenue remained stable. The situation varies depending on the country where the Group is present, since the effects of the increase in the fleet were partly offset by utilization rates and daily prices that remained stable or decreased. Business in Germany and Poland still remains sustained in spite of a slight slowdown.

On the whole, sales of modular buildings have performed very well since the start of the year, up 105\% compared to the first half of 2011. The Group has introduced a large number of innovations and has shown significant development in this segment.

## > River Barges Division

The division's revenue was up $10 \%$ compared with June 2011. The leasing revenue continued to fall due to the discontinuation of transport services and repositioning in favor of leasing.

The division sold river transport assets in Europe and the United States in order to optimize its profitability and invest in new contracts.

## > Railcars Division

The division's revenue was up $11 \%$ compared with the first half of 2011 . In spite of the weakness of the European market (resulting in a fall in the utilization rate and leasing prices) leasing revenue was up $7 \%$ due to selective investments in certain types of railcars.

The division achieved sales of secondhand equipment in the first half of 2012 whereas it did not achieve any in the first half of 2011.

### 1.4. Variation in the Group's results

Segment information is presented in accordance with IFRS 8 based on internal management reports.

| Result <br> (in thousands of euros) | 06.2012 | 06.2011 | $\begin{array}{r} \text { Variation June } \\ \text { 2012/2011 } \end{array}$ | 2011 |
| :---: | :---: | :---: | :---: | :---: |
| SHIPPING CONTAINERS |  |  |  |  |
| Gross operating margin (EBITDA) | 30885 | 26412 | 4473 | 57322 |
| Segment-based results before distribution to investors | 29757 | 25848 | 3909 | 56208 |
| Leasing revenues owed to investors | $(24181)$ | (24 753) | 572 | (50 319) |
| Segment-based current operating income | 5576 | 1095 | 4481 | 5890 |
| MODULAR BUILDINGS |  |  |  |  |
| Gross operating margin (EBITDA) | 16568 | 19127 | (2559) | 38410 |
| Segment-based results before distribution to investors | 7299 | 10118 | $(2819)$ | 19925 |
| Leasing revenues owed to investors | $(1008)$ | $(1037)$ | 29 | (2008) |
| Segment-based current operating income | 6291 | 9082 | (2791) | 17917 |
| RIVER BARGES |  |  |  |  |
| Gross operating margin (EBITDA) | 4989 | 4862 | 127 | 6388 |
| Segment-based results before distribution to investors | 3313 | 3269 | 44 | 3266 |
| Leasing revenues owed to investors |  |  |  |  |
| Segment-based current operating income | 3313 | 3269 | 44 | 3266 |
| FREIGHT RAILCARS |  |  |  |  |
| Gross operating margin (EBITDA) | 8152 | 6982 | 1170 | 16238 |
| Segment-based results before distribution to investors | 4649 | 5516 | (867) | 13122 |
| Leasing revenues owed to investors | $(1472)$ | (4 451) | 2979 | (8787) |
| Segment-based current operating income | 3178 | 1066 | 2112 | 4335 |
| TOTAL |  |  |  |  |
| Gross operating margin (EBITDA) | 60594 | 57383 | 3211 | 118358 |
| Segment-based results before distribution to investors | 45019 | 44751 | 268 | 92521 |
| Leasing revenues owed to investors | (26 660) | (30 241) | 3581 | $(61$ 114) |
| Segment-based current operating income | 18359 | 14512 | 3847 | 31408 |
| Other (misc., non-allocated) | 816 | (168) | 984 | 74 |
| Current operating income | 19175 | 14344 | 4831 | 31482 |
| Other operating revenues and expenses |  |  |  |  |
| Operating income | 19175 | 14344 | 4831 | 31482 |
| Financial result | (8550) | (6844) | (1706) | (14 434) |
| Shares for profit/(loss) of associates |  | 89 | (89) | 37 |
| Profit before tax | 10624 | 7589 | 3035 | 17085 |
| Corporate income tax | (2 196) | (2 184) | (12) | (4 135) |
| CONSOLIDATED NET INCOME | 8429 | 5405 | 3024 | 12950 |
| Minority interests | 211 | 295 | (84) | 485 |
| CONSOLIDATED NET ATTRIBUTABLE INCOME | 8639 | 5700 | 2939 | 13435 |

On June 30, 2012 the Shipping Containers Division showed an increase in its segment-based results of $€ 4,5$ million. This rise is due to the increase in the profit margin on sales and the positive impact of buying assets for proprietary management rather than leasing. At the start of the year the Group bought the Trust 2001 fleet and a management program. The leasing revenue due to investors fell following these purchases of containers from investors.

The Modular Buildings Division showed a drop in business compared to the first half of 2011 due to the economic downturn in Europe. This was mainly due to the fall in the fleet utilization rate.

The River Barges Division achieved similar results to the first half of 2011. The trading business contributed greatly to earnings in 2012. The division's new strategy focuses on the leasing business and trading.

The Railcars Division showed an increase in its segment result thanks to the takeover of SRF RL on January 1 , 2012, but also showed a fall in its utilization rates due to the economic downturn in Europe. SRF RL is an Irish company that invests in and leases freight railcars in Europe.

### 1.5. Other items of the consolidated results

## Distribution to investors

Regarding third party asset management, the share of income from third party asset management is recognized under "Distribution to investors".

Distributions to investors totaled $€ 26.7$ million (compared with $€ 30.2$ million in June 2011), broken down as follows:

- $€ 24.2$ million for the Shipping Containers Division,
. $€ 1$ million for the Modular Buildings Division,
- $€ 1,4$ million for the Railcars Division.

Distributions to investors were down compared with June 30, 2011 (-17\% in constant dollars). This variation is mainly due to the inclusion within the Group of SRF RL, recognized as a non-group investor in June 2011.

It is stated that the leasing revenue includes leasing revenue received on behalf of third parties, leasing revenue due to the Group, and the share of interest on finance leases in which the Group is the lessor. The change in the business mix (proprietary asset management and third-party asset management) results in a change in the revenue distribution rate. In other words, if more leasing revenue received on behalf of third parties, the revenue distribution rate will be higher. It should be noted that in June 2012 the Group managed equipment worth over $€ 1.5$ billion, $56 \%$ of which belonged to third parties. In June 2011 the Group managed equipment worth $€ 1.4$ billion, of which $61 \%$ belonged to third parties.

Operating income before tax and extraordinary items
The operating income before tax and extraordinary items amounted to €19.2 million, up 34\% compared to €14.3 million in June 2011.

Other operating income and expenses
In 2012, no other operating income or expenses were recognized during the period.
Financial result
The financial result showed an expense of $€ 8.5$ million at June 30,2012 compared with $€ 6.8$ million at 30 June 2011. The financial result mainly comprises interest charges. The rise in finance charges results from the increase in indebtedness due to the inclusion within the consolidation perimeter of SRF RL.

Net result (Group's share)
The Group recognized a tax charge of $€ 2.2$ million, compared with $€ 2$ million in June 2011. The effective tax rate at June 30,2012 amounted to $20.7 \%$, compared to $28.8 \%$ at June 30,2011 . This drop is due to the results of the Shipping Containers Division in Asia and in countries with moderate tax rates, and to the capitalization of deferred tax assets.

The consolidated net income (Group's share) totaled $€ 8,6$ million, up $52 \%$ compared to $€ 5,7$ million in the first half of 2011.

Net earnings per share amounted to $€ 1.51$ ( $€ 1$ in June 2011) for a weighted average of 5.7 million shares in H1 2012.

### 1.6. Group consolidated balance sheet

The consolidated balance sheet total at June 30 amounted to $€ 729$ million, compared with $€ 607$ million at 31 December 2011. The increase in the balance sheet total is mainly due to the inclusion in the consolidation perimeter of SRF RL, an Irish entity within the Railcars Division, resulting in an increase in capital assets, shareholders' equity and debts.

Non-current assets totaled $€ 508$ million (including property, plant and equipment worth $€ 473.4$ million at June 30, 2012) compared with $€ 410.6$ million at December 31, 2011 (including property, plant and equipment worth $€ 365.5$ million at December 31, 2011).

Long-term financial assets amounted to $€ 2.2$ million compared with $€ 10.5$ million at 31 December 2011. This fall results from recognition of the loan granted to SRF RL as a consolidated equity interest when it was included in the consolidation perimeter of the Group. Consequently this amount is no longer included on the Group's consolidated balance sheet.

Stocks at June 30, 2012 amounted to $€ 85.5$ million versus $€ 69.3$ million at December 31, 2011. This increase is mainly due to the storage of new containers, modular buildings and railcars. Stocks of railcars and shipping containers are intended for syndication agreements with investors in connection with third-party asset management.

Shareholders equity amounted to $€ 173$ million compared with $€ 146$ million at 31 December 2011.
Non-current liabilities amounted to $€ 368.7$ million, up $€ 114.2$ million compared with December 2011 ( $€ 254.5$ million). Consolidated net financial indebtedness (after deducting cash and marketable securities) amounted to $€ 384.5$ million, up $€ 65.7$ million compared with $€ 318.8$ million in December 2011.

### 1.7. Principal outstanding investments

> Principal investments carried out in the first half of 2012

| (in thousands of euros) | Shipping Containers | Modular Buildings | River Barges | Freight Railcars | Misc. | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gross capital assets investments (a) | 18928 | 8924 | 205 | 100173 | 106 | 128336 |
| Variation in stocks of equipment | 9773 |  |  | 3500 |  | 13273 |
| Sale of capitalized equipment (historical gross value) | (3448) | (1 305) | (7 865) | (692) | (37) | (13 347) |
| Investments in capital and in stock | 25253 | 7619 | $(7660)$ | 102981 | 69 | 128262 |
| Equipment sold to investors (finance lease) |  |  |  |  |  |  |
| Gross investment in managed assets | 44246 |  |  |  |  | 44246 |
| Capitalized equipment sold to investors |  |  |  |  |  |  |
| Sale of capitalized equipment (historical gross value) | (23 577) |  |  | (90 843) |  | $(114420)$ |
| Net Investments in managed assets | 20669 |  |  | (90 843) |  | (70 174) |
| Net investments | 45922 | 7619 | (7660) | 12138 | 69 | 58088 |

[^0]> Principal proprietary investments

| (in thousands of euros) | 06.2012 | 06.2011 | 2011 |
| :---: | :---: | :---: | :---: |
| Net intangible investments | 97 | 46 | 169 |
| Net tangible investments (a) | 116516 | 23029 | 53037 |
| Net financial investments | (1 624) | $(3037)$ | (658) |
| TOTAL NET INVESTMENTS | 114989 | 20038 | 52548 |

(a) of which inclusion of SRF RL in the consolidation perimeter: €84,339,000 at June 30, 2012

| Breakdown by business of net capital assets investments (in thousands of euros) | 06.2012 | 06.2011 | 2011 |
| :---: | :---: | :---: | :---: |
| Shipping Containers | 15480 | (15) | (1 228) |
| Modular Buildings | 7619 | 20767 | 32364 |
| River Barges | $(7660)$ | $(1577)$ | 2620 |
| Freight Railcars | 99480 | (303) | 17544 |
| Misc. | 70 | 1166 | 1248 |
| TOTAL | 114989 | 20038 | 52548 |
| Methods of financing of net capital assets investments (in thousands of euros) | 06.2012 | 06.2011 | 2011 |
| Cash / borrowings | 114989 | 15035 | 44615 |
| Leasings |  | 5003 | 7933 |
| Management contract with third party investors |  |  |  |
| TOTAL NET NON-CURRENT INVESTMENTS | 114989 | 20038 | 52548 |

> Firm investment commitments
Firm orders and investments at June 30,2012 amounted to $€ 61$ million, including $€ 35.4$ million for shipping containers, $€ 2$ million for modular buildings, $€ 19.1$ million for river barges and $€ 4.5$ million for railcars.
1.8. Significant events during the first half of 2012

An interim dividend was paid on January 10, 2012 totaling €2.9 million.
Touax SCA acquired a controlling interest in SRF RL on January 1, 2012, enabling it to fully consolidate SRF RL.

### 1.9. Outlook

After a first half-year in line with its expectations, the Group forecasts growth in revenues higher than that achieved in $2011(+11 \%)$ and an increase in profitability.

Operational leasing constitutes an advantageous alternative financing solution (outsourcing, flexibility of leases and rapid availability).

Shipping containers : The division's revenue was up $35 \%$ thanks to an increase in sales of equipment, in particular in the form of syndication agreements with investors (sales of new or secondhand equipment leased to shipping companies, which the Group continues to manage). In constant dollars the increase amounts to $25 \%$. The leasing business was up $10 \%$ ( $+2 \%$ in constant dollars) thanks to an increase in the managed fleet of $8.5 \%$ compared with 31 December 2011, and in spite of a slight drop in utilization rates and daily prices compared with the first half of 2011. The utilization rate has increased again since the start of the year, amounting to over $96 \%$ at the end of June 2012.

Modular buildings: The division's revenue was up 20\% thanks to the sales achieved. The leasing revenue remained stable. The situation varies depending on the country where the Group is present, since the
effects of the increase in the fleet were partly offset by utilization rates and daily prices that remained stable or decreased. Business in Germany and Poland still remains sustained in spite of a slight slowdown. On the whole, sales of modular buildings have performed very well since the start of the year, up $105 \%$ compared to the first half of 2011. The Group has introduced a large number of innovations and has shown significant development in this segment.

River barges: The division's revenue was up $10 \%$ compared with June 2011. The leasing revenue continued to fall due to the discontinuation of transport services and repositioning in favor of leasing. The division sold river transport assets in Europe and the United States in order to optimize its profitability and invest in new contracts.

Freight railcars: The division's revenue was up $11 \%$ compared with the first half of 2011. In spite of the weakness of the European market (resulting in a fall in the utilization rate and leasing prices) leasing revenue was up 7\% due to selective investments in certain types of railcars. The division achieved sales of secondhand equipment in the first half of 2012 whereas it did not achieve any in the first half of 2011.
1.10. Risks and uncertainties regarding the second half-year

Risk management is set out in the 2011 reference document reference filed with the AMF on April 5, 2012, reference D12-0294. TOUAX does not expect any changes in the risks as described in the 2011 reference document, which are liable to significantly affect the second half of 2012. New risks not described in the reference document concern taxation. The Group has noted an increase in the number of tax inspections over the past two years. In July 2012 Touax SCA and its subsidiary Touax Solutions Modulaires received proposed corporate income tax and VAT adjustments, following an inspection by the French tax authorities. In addition, Touax SCA and its French subsidiaries were visited by the French tax authorities which carried out a seizure. These events are discussed in the paragraph concerning post-balance sheet events in the condensed consolidated half-year financial statements on page 36 .

### 1.11. Principal related-party transactions

The nature of the transactions carried out by the Group with related parties is described in Note 27 of the Notes to the 2011 consolidated financial statements. There were no significant changes to related-party transactions during the first half of 2012.

## 2. CONDENSED CONSOLIDATED HALF-YEAR FINANCIAL STATEMENTS

| Consolidated income statement, presented by function <br> (in thousands of euros) | 30.06 .2012 | 30.06 .2011 | 2011 |
| :--- | ---: | ---: | ---: | ---: |
| Leasing revenue | 107322 | 105984 | 221419 |
| Sales of equipment | 79913 | 44114 | 114395 |
| TOTAL REVENUE | 187235 | 150098 | 335814 |
| Capital gains on disposals | $(1)$ | 204 | 212 |
| Revenue from activities | 187234 | 150302 | 336026 |
| Cost of sales | $(70054)$ | $(38297)$ | $(98844)$ |
| Operating expenses | $(43660)$ | $(43174)$ | $(94628)$ |
| Sales, general and administrative expenses of operations | $(11866)$ | $(11751)$ | $(23692)$ |
| GROSS OPERATING MARGIN (EBITDA) | 61654 | 57080 | 118862 |
| Depreciation, amortization and impairments | $(15820)$ | $(12796)$ | $(26267)$ |
| OPERATING INCOME before distribution to investors | 45834 | 44284 | 92595 |
| Net distributions to investors | $(26660)$ | $(30240)$ | $(61114)$ |
| CURRENT OPERATING INCOME | 19174 | 14344 | 31481 |
| Other operating revenues and expenses |  |  |  |
| NET OPERATING INCOME | 19174 | 14344 | 31481 |
| Cash and cash equivalents | 23 | 12 | 52 |
| Cost of gross financial debt | $(8672)$ | $(6853)$ | $(14541)$ |
| Cost of net financial debt | $(8649)$ | $(6841)$ | $(14489)$ |
| Other Financial Revenues and Expenses | 99 | $(3)$ | 55 |
| FINANCIAL RESULT | $(8550)$ | $(6844)$ | $(14434)$ |
| Shares for profit/(loss) of associates |  | 89 | 37 |
| PROFIT BEFORE TAX | 10624 | 7589 | 17084 |
| Income tax | $(2196)$ | $(2184)$ | $(4135)$ |
| NET INCOME OF CONSOLIDATED COMPANIES | 8428 | 5405 | 12949 |
| Income from discontinued activities |  |  |  |
| CONSOLIDATED NET INCOME | 8428 | 5405 | 12949 |
| Minority interests | 211 | 295 | 485 |
| CONSOLIDATED NET ATTRIBUTABLE INCOME | 8639 | 5700 | 13434 |
| Earnings per share (euro) | 1,51 | 1,00 | 2,35 |
| Diluted net earnings per share (euro) | 1,50 | 0,99 | 2,34 |


| Note \# |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Revenue | 187235 | 150098 | 335814 |
|  | Capital gains on disposals | (1) | 204 | 212 |
| 4 | Revenue from activities | 187235 | 150302 | 336026 |
| 5 | Other revenue from ordinary activities | (110 601) | (79 220) | (182 480) |
|  | Staff costs | (14 546) | $(14020)$ | $(28775)$ |
|  | Other operating revenues \& expenses | (187) | (591) | 437 |
|  | GROSS OPERATING PROFIT | 61901 | 56470 | 125208 |
|  | Operating Provisions | (247) | 908 | (6 346) |
|  | GROSS OPERATING MARGIN (EBITDA) | 61654 | 57379 | 118862 |
|  | Amortization and impairments | (15 820) | (12 795) | (26 267) |
|  | OPERATING INCOME before distribution to investors | 45834 | 44584 | 92595 |
| 6 | Net distributions to investors | (26 660) | (30 240) | (61 114) |
|  | CURRENT OPERATING INCOME | 19174 | 14344 | 31481 |
| Other operating revenues and expenses |  |  |  |  |
|  | NET OPERATING INCOME | 19174 | 14344 | 31481 |
|  | Cash and cash equivalents | 23 | 12 | 52 |
|  | Cost of gross financial debt | (8672) | (6853) | (14 541) |
|  | Cost of net financial debt | (8649) | (6841) | $(14489)$ |
|  | Other financial revenues and expenses | 99 | (3) | 55 |
| 7 | FINANCIAL RESULT | (8550) | (6844) | (14 434) |
|  | Shares of profit/(loss) of associates |  | 89 | 37 |
|  | PROFIT BEFORE TAX | 10624 | 7589 | 17084 |
| 8 | Income tax | (2 196) | (2 184) | (4 135) |
|  | NET INCOME OF CONSOLIDATED COMPANIES | 8428 | 5405 | 12949 |
| Income from discontinued activities |  |  |  |  |
|  | CONSOLIDATED NET INCOME | 8428 | 5405 | 12949 |
|  | Minority interests | 211 | 295 | 485 |
|  | CONSOLIDATED NET ATTRIBUTABLE INCOME | 8639 | 5700 | 13434 |
| 9 | Net earnings per share | 1,51 | 1,00 | 2,35 |
| 9 | Diluted earnings per share | 1,50 | 0,99 | 2,34 |


| Comprehensive Income Statement for the period <br> (in thousands of euros) | 06.2012 | 06.2011 | 2011 |
| :---: | :---: | :---: | :---: |
| Profit (loss) for the period | 8428 | 5405 | 12949 |
| Other items in overall result |  |  |  |
| Currency translation adjustments | 2014 | (2038) | 529 |
| Currency translation adjustments on net investment in subsidiaries | 624 | (379) | (1327) |
| Gains and losses on instruments for hedging of cash flows | (806) | 43 | (300) |
| Taxes on other items of overall revenue | 72 | 9 | 325 |
| Total of other items in overall revenue | 1904 | $(2365)$ | (773) |
| Minority interests | (41) | (12) | 5 |
| Total of other items in overall revenue - attributable to TOUAX | 1945 | (2353) | (778) |
| Overall result - attributable to TOUAX Group | 10584 | 3347 | 12656 |
| Overall result - minority interests | (252) | (307) | (480) |
| Comprehensive income | 10332 | 3040 | 12176 |
| Result attributable to: |  |  |  |
| TOUAX Group | 8639 | 5700 | 13434 |
| Minority interests | (211) | (295) | (485) |
|  | 8428 | 5405 | 12949 |
| Overall result attributable to: |  |  |  |
| TOUAX group | 10584 | 3347 | 12656 |
| Minority interests | (252) | (307) | (480) |
| OVERALL RESULT | 10332 | 3040 | 12176 |


| Consolidated balance sheet |  | 06.2012 | 06.2011 | 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Note \# | (in thousands of euros) |  |  |  |
|  | ASSETS |  |  |  |
| 10 | Goodwill | 22920 | 23417 | 22476 |
|  | Intangible Fixed Assets | 788 | 909 | 870 |
| 11 | Tangible Fixed Assets | 473370 | 345537 | 365518 |
| 12 | Long-term financial assets | 2206 | 6856 | 10546 |
| 12 | Investments in associates |  | 1177 | 676 |
| 12 | Other non-current assets | 8310 | 8982 | 10090 |
|  | Deferred tax assets |  | 232 | 436 |
|  | Total non-current assets | 507594 | 387110 | 410612 |
| 13 | Inventories and Work in Progress | 85540 | 82361 | 69347 |
|  | Trade Receivables | 64923 | 61921 | 64192 |
| 14 | Other Current Assets | 23207 | 21720 | 18191 |
| 12 | Cash and Cash Equivalents | 47995 | 54462 | 44259 |
|  | Total current assets | 221665 | 220464 | 195989 |
|  | TOTAL ASSETS | 729259 | 607574 | 606601 |
| LIABILITIES |  |  |  |  |
|  | Share capital | 45862 | 45629 | 45766 |
|  | Reserves | 96606 | 85916 | 87683 |
|  | Attributable income for the period | 8639 | 5700 | 13434 |
|  | Group shareholders' equity | 151107 | 137245 | 146883 |
|  | Minority interests | 22209 | (392) | (567) |
| 15 | Total shareholders' equity | 173316 | 136853 | 146316 |
| 12 | Borrowings and financial liabilities | 361752 | 269824 | 247746 |
|  | Deferred tax liabilities | 5526 | 4844 | 5309 |
|  | Pensions and Similar Liabilities | 307 | 214 | 307 |
|  | Other Long-Term Liabilities | 1135 | 1468 | 1113 |
|  | Total non-current liabilities | 368720 | 276350 | 254475 |
| 16 | Provisions | 492 | 1291 | 1601 |
| 12 | Borrowings and current bank facilities | 70904 | 107165 | 116304 |
|  | Trade Payables | 59657 | 33712 | 29862 |
| 17 | Other Current Liabilities | 56171 | 52203 | 58043 |
|  | Total current liabilities | 187224 | 194371 | 205810 |
|  |  |  |  |  |
| TOTAL LIABILITIES |  | 729259 | 607574 | 606601 |



VARIATION IN SHAREHOLDERS' EQUITY

| Situation on JANUARY 1, 2011 | 45566 | 37153 | 44397 | (96) | (91) | 13275 | 140204 | (85) | 140119 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue (expenses) recognized directly in shareholders' equity |  |  |  | (2381) | 28 |  | (2353) | (12) | (2 365) |
| Profit (loss) for the period |  |  |  |  |  | 5700 | 5700 | (295) | 5405 |
| Global profit (loss) for the period |  |  |  | (2 381) | 28 | 5700 | 3347 | (307) | 3040 |
| Capital increases | 63 | 104 |  |  |  |  | 167 |  | 167 |
| Purchase of redeemable warrants |  |  | 254 |  |  |  | 254 |  | 254 |
| Remuneration of general partners in accordance with articles of association |  |  | (936) |  |  |  | (936) |  | (936) |
| Appropriation of global 2010 net income |  |  | 13275 |  |  | (13 275) |  |  |  |
| Dividends |  | (1602) | $(4101)$ |  |  |  | (5 703) |  | $(5703)$ |
| Change in Group structure and sundry |  |  | (2) |  |  |  | (2) |  | (2) |
| Treasury stock |  |  | (86) |  |  |  | (86) |  | (86) |
| Situation on JUNE 30, 2011 | 45629 | 35655 | 52801 | (2 477) | (63) | 5700 | 137245 | (392) | 136853 |
|  |  |  |  |  |  |  |  |  |  |
| Situation on JUNE 30, 2011 | 45629 | 35655 | 52801 | (2 477) | (63) | 5700 | 137245 | (392) | 136853 |
| Revenue (expenses) recognized directly in shareholders' equity |  |  |  | 1851 | (277) |  | 1574 |  | 1574 |
| Profit (loss) for the period |  |  |  |  |  | 7734 | 7734 |  | 7734 |
| Global profit (loss) for the period |  |  |  | 1851 | (277) | 7734 | 9308 |  | 9308 |
| Capital increases | 138 | 210 |  |  |  |  | 348 |  | 348 |
| Purchase of redeemable warrants |  |  | 5 |  |  |  | 5 |  | 5 |
| Remuneration of general partners in accordance with articles of association |  |  |  |  |  |  |  |  |  |
| Appropriation of global 2010 net income |  |  |  |  |  |  |  |  |  |
| Dividends |  |  | 9 |  |  |  | 9 |  | 9 |
| Change in Group structure and sundry |  |  |  |  |  |  |  |  |  |
| Treasury stock |  |  | (33) |  |  |  | (33) |  | (33) |
| Situation on DECEMBER 31, 2011 | 45767 | 35865 | 52782 | (626) | (340) | 13434 | 146882 | (392) | 146490 |
|  |  |  |  |  |  |  |  |  |  |
| Situation on JANUARY 1, 2012 | 45767 | 35865 | 52782 | (626) | (340) | 13434 | 146882 | (567) | 146315 |
| Revenue (expenses) recognized directly in shareholders' equity |  |  |  | 2387 | (441) |  | 1945 | (41) | 1904 |
| Profit (loss) for the period |  |  |  |  |  | 8639 | 8639 | (211) | 8428 |
| Global profit (loss) for the period |  |  |  | 2387 | (441) | 8639 | 10584 | (252) | 10332 |
| Capital increases | 96 | 63 |  |  |  |  | 159 |  | 159 |
| Issuance/Repurchase of warrants |  |  |  |  |  |  |  |  |  |
| Remuneration of general partners in accordance with articles of association |  |  | (981) |  |  |  | (981) |  | (981) |
| Appropriation of global 2011 net income |  |  | 13434 |  |  | (13 434) |  |  |  |
| Dividends |  | (2482) | (3 186) |  |  |  | ( 5668 ) |  | (5668) |
| Change in Group structure and sundry |  |  | 2 |  | 174 |  | 176 | 23028 | 23204 |
| Treasury stock |  |  | (45) |  |  |  | (45) |  | (45) |
| Situation on JUNE 30, 2012 | 45863 | 33446 | 62007 | 1761 | (608) | 8639 | 151107 | 22209 | 173316 |



Net cash includes current bank loans.

| (in thousands of euros) | 06.2012 | 30.06.2011 | 2011 |
| :---: | :---: | :---: | :---: |
| Change in operating working capital requirement |  |  |  |
| Decrease / (increase) in inventories and WIP | (14 858) | (9 089) | 18106 |
| Change in inventory (2) | (14 858) | (9089) | 18106 |
| Decrease / (Increase) in change in trade debtors | 983 | (6059) | 726 |
| Decrease / (Increase) in Other Current Assets | ( 5184 ) | (3070) | $(2118)$ |
| (Decrease) / increase in trade payables | 27816 | $(3083)$ | 8778 |
| (Decrease) / increase in other liabilities | (123) | $(8527)$ | $(10715)$ |
| A Change in operating working capital requirement excluding change in inventory (1) | 23492 | (20 739) | (3 329) |
| Change in operating working capital requirement (1)+(2) | 8634 | $(29828)$ | 14777 |
|  |  |  |  |
| B Change in investing working capital requirement |  |  |  |
| Decrease / (increase) in receivables in respect of fixed assets \& related accounts | 13 | 46 | (142) |
| Decrease / (increase) in liabilities in respect of fixed assets \& related accounts | (4 456) | 630 | (346) |
| Change in investing working capital requirement | $(4443)$ | 676 | (488) |

## Notes to the condensed consolidated half-year financial statements

note 1. Accounting principles and methods
note 1.1. Basis for preparing and presenting the condensed consolidated half-year financial statements for the period to June 30, 2012

The consolidated financial statements of TOUAX SCA are presented in accordance with international standards (IFRS - International Financial Reporting Standards) approved by the European Union. The condensed consolidated half-year financial statements have been drawn up in accordance with IAS 34 "Interim Financial Reporting".

The condensed consolidated half-year financial statements do not include all of the information required for the full annual financial statements and must be understood in conjunction with the Group's reference document for the financial year to December 31, 2011 filed with the AMF under reference number D12-0294 on April 5, 2012.

The accounting principles and methods of assessment have been applied consistently for the periods presented. The interim financial statements have been drawn up in accordance with the same rules and methods used to draw up the annual financial statements, except for the calculation of the current and deferred income tax expense. The income tax expense has been calculated by applying the estimated annual average tax rate for the current fiscal year for each entity or tax group, to the accounting income for the period.

However, for the interim financial statements, in accordance with IAS 34, certain assessments (unless otherwise indicated) may be based to a greater extent on estimates rather than on the annual financial data.

The condensed consolidated half-year financial statements for the period to June 30, 2012 and the notes to these financial statements were approved on August 30, 2012 by the TOUAX SCA Management Board.

New IFRSs and interpretations
The amendment to IFRS 7 concerning disclosures to be made in case of a change in the method of assessing financial assets applicable from;January.1, 2012, did not have a significant impact on the Group's consolidated financial statements.

IFRS 10, IFRS 11 and IFRS 12 redefining the criteria for consolidating an entity and the disclosures required in the notes to the consolidated financial statements should be applicable from January 1, 2013 or 2014. These standards are currently being analysed. Since the Group does not apply the proportionate consolidation method, application of these standards should not have a significant impact on the Group's consolidated financial statements.

The condensed interim consolidated financial statements are presented in euros rounded up or down to the nearest thousand euros, unless otherwise stated.

## note 1.2. Use of estimates

Drawing up financial statements in accordance with IFRS standards has led the management to make estimates and assumptions affecting the book value of certain assets and liabilities, income and expenses, as well as the information given in certain notes to the financial statements.

Since these assumptions are intrinsically uncertain, the actual figures may differ from the estimates. The Group regularly reviews its estimates and assessments in order to take past experience into account and factor in any elements considered relevant regarding economic conditions. Given the current economic and financial crisis, certain estimates may be even more uncertain, making it harder to assess the Group's economic outlook.

The financial assets and information subject to significant estimates concern in particular the appraisal of any loss in value of tangible assets, valuation of goodwill, financial assets, derivative financial instruments, inventories and work in progress, provisions for risks and charges, and deferred taxes.
note 1.3. Seasonal nature of the business
The business of the Railcars Division is not seasonal. The business of the Modular Buildings Division increases in July and August due to large deliveries of classrooms to the local authorities. The Christmas celebrations generate trade in August which benefits our Shipping Containers Division. The month following the Chinese New Year is very calm, causing a slowdown in business for the Shipping Containers Division in February.

These seasonal variations are more visible during normal economic periods. The current economic crisis may affect these trends.
note 2. Changes in the scope of consolidation
In January 2012 the Touax Group acquired $25.2446 \%$ of the capital of SRF RL, an Irish investment entity operating on behalf of the Railcars Division, for a total of $€ 8.7 \mathrm{~m}$. This company is now fully-consolidated.

The holding company TOUAX AFRICA was set up with a financial partner, ADPI, in order to invest in Africa. As a result, TOUAX MAROC CAPITAL was also set up by TOUAX AFRICA in order to prepare for the
acquisition of two Moroccan entities, SACMI and RAMCO. These two entities were acquired in July 2012 and are therefore not included in the Group's consolidation perimeter at June 30, 2012.
note 3. Segment information
In accordance with IFRS 8 Operating Segments, the information presented below for each operating segment comes from the internal management discussion and analysis and is the same as that presented to the Group's management.

Income statement by division

| JUNE 30, 2012 (in thousands of euros) | Shipping Containers | Modular Buildings | River Barges | Freight <br> Railcars | Misc. | allocated | Offsets | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Leasing revenue | 41740 | 38859 | 7689 | 18984 | 61 | 6052 | (6062) | 107322 |
| Sales of Equipment | 50215 | 18935 | 8153 | 2610 |  |  |  | 79913 |
| TOTAL REVENUE | 91956 | 57794 | 15842 | 21594 | 61 | 6052 | (6062) | 187235 |
| Capital gains on disposals |  | (1) |  |  |  |  |  | (1) |
| Revenue from activities | 91956 | 57793 | 15842 | 21594 | 61 | 6052 | (6062) | 187235 |
| Cost of sales | $(47107)$ | (17 259) | (4240) | (1449) |  |  |  | $(70054)$ |
| Operating expenses | $(9617)$ | $(20208)$ | (4 476) | (9943) | 1 | 7 | 575 | $(43660)$ |
| Sales, general and administrative expenses of operations | (4 347) | (3758) | (2 137) | (2050) | (21) | (5 039) | 5488 | (11 866) |
| GROSS OPERATING MARGIN (EBITDA) | 30885 | 16568 | 4989 | 8152 | 41 | 1021 |  | 61655 |
| Depreciation, amortization and impairments | (1 128) | (9 269) | (1 676) | (3 502) | (25) | (220) |  | (15 820) |
| OPERATING INCOME BY BUSINESS before distribution to investors | 29757 | 7299 | 3313 | 4649 | 15 | 801 |  | 45835 |
| Net distributions to investors | (24 181) | (1 008) |  | (1 472) |  |  |  | $(26660)$ |
|  | 5576 | 6291 | 3313 | 3178 | 15 | 801 |  | 19175 |
| CURRENT OPERATING INCOME BY BUSINESS |  |  |  |  |  |  |  |  |
| CURRENT OPERATING INCOME |  |  |  |  |  |  |  | 19175 |
| Other operating revenues and expenses |  |  |  |  |  |  |  |  |
| Net operating income |  |  |  |  |  |  |  | 19175 |
| Financial result |  |  |  |  |  |  |  | (8550) |
| Shares for profit/(loss) of associates |  |  |  |  |  |  |  |  |
| PROFIT BEFORE TAX |  |  |  |  |  |  |  | 10624 |
| Income tax |  |  |  |  |  |  |  | (2 196) |
| NET INCOME OF CONSOLIDATED COMPANIES |  |  |  |  |  |  |  | 8429 |
| Income from discontinued activities |  |  |  |  |  |  |  |  |
| CONSOLIDATED NET INCOME |  |  |  |  |  |  |  | 8429 |
| Minority interests |  |  |  |  |  |  |  | 211 |
| CONSOLIDATED NET ATTRIBUTABLE INCOME |  |  |  |  |  |  |  | 8639 |


| JUNE 30, 2011 <br> (in thousands of euros) | Shipping <br> Containers | Modular Buildings | River Barges | Freight <br> Railcars | Misc. | Non-allocated | Offsets | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Leasing revenue | 37910 | 39055 | 11266 | 17721 | 65 | 5185 | (5 218) | 105985 |
| Sales of Equipment | 30005 | 9209 | 3168 | 1731 |  |  |  | 44113 |
| TOTAL REVENUE | 67915 | 48264 | 14434 | 19452 | 65 | 5185 | (5 218) | 150098 |
| Capital gains on disposals |  | 250 |  |  |  | (46) |  | 204 |
| Revenue from activities | 67915 | 48514 | 14434 | 19452 | 65 | 5140 | (5 218) | 150302 |
| Cost of sales | $(28710)$ | $(7244)$ | (1214) | $(1128)$ |  |  |  | (38 297) |
| Operating expenses | $(8605)$ | $(18813)$ | (6 650) | $(9478)$ |  |  | 372 | (43 174) |
| Sales, general and administrative expenses of operations | (4 188) | (3 331) | (1708) | (1 864) | (10) | (5 197) | 4846 | (11 452) |
| GROSS OPERATING MARGIN (EBITDA) | 26412 | 19126 | 4862 | 6982 | 56 | (58) |  | 57380 |
| Depreciation, amortization and impairments | (564) | $(9009)$ | (1592) | (1466) | (25) | (140) |  | (12 795) |
| OPERATING INCOME BY BUSINESS before distribution to investors | 25848 | 10118 | 3270 | 5516 | 31 | (198) |  | 44584 |
| Net distributions to investors | (24 753) | (1 037) |  | (4 451) |  |  |  | (30 240) |
| CURRENT OPERATING INCOME BY BUSINESS | 1095 | 9081 | 3270 | 1066 | 31 | (198) |  | 14344 |
| CURRENT OPERATING INCOME |  |  |  |  |  |  |  | 14344 |
| Other operating revenues and expenses |  |  |  |  |  |  |  |  |
| Net operating income |  |  |  |  |  |  |  | 14344 |
| Financial result |  |  |  |  |  |  |  | (6 844) |
| Shares of profit/(loss) of associates |  |  |  |  |  |  |  | 89 |
| PROFIT BEFORE TAX |  |  |  |  |  |  |  | 7589 |
| Income tax |  |  |  |  |  |  |  | (2 184) |
| NET INCOME OF CONSOLIDATED COMPANIES |  |  |  |  |  |  |  | 5405 |
| Income from discontinued activities |  |  |  |  |  |  |  |  |
| CONSOLIDATED NET INCOME |  |  |  |  |  |  |  | 5405 |
| Minority interests |  |  |  |  |  |  |  | 295 |
| CONSOLIDATED NET ATTRIBUTABLE INCOME |  |  |  |  |  |  |  | 5700 |


| 2011 <br> (in thousands of euros) | Shipping <br> Containers | Modular Buildings | River Barges | Freight Railcars | Misc. | $\begin{aligned} & \text { Non- } \\ & \text { allocated } \end{aligned}$ | Offsets | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Leasing revenue | 76937 | 82090 | 20370 | 41938 | 145 | 11384 | (11 445) | 221419 |
| Sales of Equipment | 49462 | 29746 | 3170 | 32017 |  |  |  | 114395 |
| TOTAL REVENUE | 126399 | 111836 | 23540 | 73955 | 145 | 11384 | (11 445) | 335814 |
| Capital gains on disposals |  | 258 |  |  |  | (46) |  | 212 |
| Revenue from activities | 126399 | 112094 | 23540 | 73955 | 145 | 11338 | (11 445) | 336026 |
| Cost of sales | (42 885) | (24 988) | (1215) | (29 757) |  |  |  | (98844) |
| Operating expenses | (17478) | (41 459) | (12 177) | $(24138)$ |  |  | 625 | (94 628) |
| Sales, general and administrative expenses of operations | (8714) | (7237) | (3760) | (3821) | (40) | (10940) | 10820 | (23 692) |
| GROSS OPERATING MARGIN (EBITDA) | 57322 | 38410 | 6388 | 16238 | 105 | 398 |  | 118862 |
| Depreciation, amortization and impairments | (1115) | (18485) | (3122) | (3116) | (50) | (379) |  | $(26267)$ |
| PROFIT BY BUSINESS before distribution to investors | 56208 | 19925 | 3266 | 13122 | 55 | 19 |  | 92595 |
| Net Distributions to Investors | (50 319) | (2008) |  | (8787) |  |  |  | (61 114) |
| CURRENT OPERATING INCOME | 5889 | 17917 | 3266 | 4335 | 55 | 19 |  | 31482 |
| Other operating revenue end expenses |  |  |  |  |  |  |  |  |
| OPERATING RESULT |  |  |  |  |  |  |  | 31482 |
| Financial result |  |  |  |  |  |  |  | $(14435)$ |
| Shares of profit/(loss) of associates |  |  |  |  |  |  |  | 37 |
| PROFIT BEFORE TAX |  |  |  |  |  |  |  | 17084 |
| Corporate income tax |  |  |  |  |  |  |  | (4 135) |
| NET PROFIT (LOSS) FROM CONSOLIDATED COMPANIES |  |  |  |  |  |  |  | 12949 |
| Income from discontinued activities |  |  |  |  |  |  |  |  |
| CONSOLIDATED NET PROFIT (LOSS) |  |  |  |  |  |  |  | 12949 |
| Minority interests |  |  |  |  |  |  |  | 485 |
| CONSOLIDATED NET PROFIT (LOSS) (GROUP'S SHARE) |  |  |  |  |  |  |  | 13434 |

note 3.1. Balance sheet by division
\(\left.$$
\begin{array}{lrrrrr}\hline \begin{array}{l}\text { June 30, } 2012 \\
\text { (in thousands of euros) }\end{array} & \begin{array}{r}\text { Shipping } \\
\text { Containers }\end{array} & \text { Modular Buildings } & \begin{array}{r}\text { River } \\
\text { Barges }\end{array} & \begin{array}{c}\text { Freight } \\
\text { Railcars }\end{array}
$$ <br>

Non-allocated\end{array}\right]\)| TOTAL |
| :--- |
| ASSETS |

## LIABILITIES

| Share capital |  |  |  |  | 45862 | 45862 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reserves |  |  |  |  | 96606 | 96606 |
| Attributable income for the period |  |  |  |  | 8639 | 8639 |
| Group shareholders' equity |  |  |  |  | 151107 | 151107 |
| Minority interests |  | 858 | (343) | 21694 |  | 22209 |
| Total shareholders' equity |  |  |  |  | 151107 | 173316 |
| Borrowings and financial liabilities |  |  |  |  | 358349 | 358349 |
| Deferred tax liabilities |  |  |  |  | 5526 | 5526 |
| Pensions and Similar Liabilities | 18 | 121 | 2 |  | 166 | 307 |
| Other Long-Term Liabilities |  | 1135 |  |  |  | 1135 |
| Total non-current liabilities | 18 | 1256 | 2 |  | 364041 | 365317 |
| Provisions | 4 |  | 200 |  | 288 | 492 |
| Borrowings and current bank facilities |  |  |  |  | 74306 | 74306 |
| Trade Payables | 31134 | 19744 | 1500 | 6390 | 889 | 59657 |
| Other Current Liabilities | 27106 | 18273 | 2696 | 2025 | 6071 | 56171 |
| Total current liabilities | 58244 | 38017 | 4396 | 8415 | 81554 | 190626 |


| TOTAL LIABILITIES | 729259 |
| :--- | :--- |


|  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Tangible \& intangible investments for the period | 18927 | 8904 | 195 | 15830 | $\mathbf{7 7}$ | 43933 |
| Employees by business segment | 32 | 566 | 27 | $\mathbf{2 9}$ | $\mathbf{3 5}$ | $\mathbf{6 8 9}$ |


| June 30, 2011 <br> (in thousands of euros) | Shipping Containers | Modular Buildings | River Barges | Freight Railcars | Non-allocated | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Goodwill |  | 18548 | 315 | 4554 |  | 23417 |
| Intangible Fixed Assets | 186 | 421 |  |  | 302 | 909 |
| Tangible Fixed Assets | 6789 | 220919 | 46695 | 69338 | 1796 | 345537 |
| Long-term financial assets |  |  |  | 1176 |  | 1176 |
| Investments in associates | 464 | 458 | 21 | 5539 | 374 | 6856 |
| Other non-current assets | 3325 | 89 | 5568 |  |  | 8982 |
| Deferred tax assets |  |  |  |  | 232 | 232 |
| Total non-current assets | 10764 | 240435 | 52599 | 80607 | 2704 | 387109 |
| Inventories and Work in Progress | 23904 | 11102 | 153 | 47202 |  | 82361 |
| Trade Receivables | 14101 | 29796 | 3161 | 14824 | 38 | 61921 |
| Other Current Assets | 7022 | 8829 | 2131 | 2438 | 1300 | 21720 |
| Cash and Cash Equivalents |  |  |  |  | 54462 | 54462 |
| Total current assets | 45027 | 49727 | 5445 | 64464 | 55800 | 220464 |
|  |  |  |  |  |  |  |
| TOTAL ASSETS |  |  |  |  |  | 607573 |
| LIABILITIES |  |  |  |  |  |  |
| Share capital |  |  |  |  | 45629 | 45629 |
| Reserves |  |  |  |  | 85916 | 85916 |
| Attributable income for the period |  |  |  |  | 5700 | 5700 |
| Group shareholders' equity |  |  |  |  | 137245 | 137245 |
| Minority interests |  | (256) | (323) | 187 |  | (392) |
| Total shareholders' equity |  |  |  |  | 137245 | 136853 |
| Borrowings and financial liabilities |  |  |  |  | 269825 | 269825 |
| Deferred tax liabilities |  |  |  |  | 4844 | 4844 |
| Pensions and Similar Liabilities | 12 | 90 | 1 |  | 111 | 214 |
| Other Long-Term Liabilities |  | 1468 |  |  |  | 1468 |
| Total non-current liabilities | 12 | 1558 | 1 |  | 274780 | 276351 |
| Provisions | 4 | 806 | 200 | 241 | 39 | 1290 |
| Borrowings and current bank facilities |  |  |  |  | 107164 | 107164 |
| Trade Payables | 4102 | 18095 | 3195 | 7004 | 1316 | 33712 |
| Other Current Liabilities | 23345 | 15448 | 1333 | 5950 | 6127 | 52203 |
| Total current liabilities | 27451 | 34349 | 4728 | 13195 | 114646 | 194369 |
|  |  |  |  |  |  |  |
| TOTAL LIABILITIES |  |  |  |  |  | 607573 |
|  |  |  |  |  |  |  |
| Tangible \& intangible investments for the period | 18 | 17458 | 1354 | 84 | 1435 | 20349 |
| Employees by business segment | 34 | 542 | 74 | 27 | 32 | 709 |


| December 31, 2011 <br> (in thousands of euros) | Shipping Containers | Modular Buildings | River Barges | Freight <br> Railcars | Nonallocated | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Goodwill |  | 17607 | 315 | 4554 |  | 22476 |
| Intangible Fixed Assets | 240 | 379 |  |  | 251 | 870 |
| Tangible Fixed Assets | 6655 | 221981 | 51429 | 83687 | 1766 | 365518 |
| Long-term financial assets | 541 | 586 | 22 | 9062 | 335 | 10546 |
| Investments in associates |  |  |  | 676 |  | 676 |
| Other non-current assets | 3245 | 30 | 5805 |  | 1010 | 10090 |
| Deferred tax assets |  |  |  |  | 436 | 436 |
| Total non-current assets | 10681 | 240583 | 57571 | 97979 | 3798 | 410612 |
| Inventories and Work in Progress | 26582 | 10157 | 123 | 32485 |  | 69347 |
| Trade Receivables | 14632 | 38724 | 4161 | 6603 | 72 | 64192 |
| Other Current Assets | 6940 | 4804 | 2198 | 3497 | 752 | 18191 |
| Cash and Cash Equivalents |  |  |  |  | 44259 | 44259 |
| Total current assets | 48154 | 53685 | 6482 | 42585 | 45083 | 195989 |
| Assets intended for transfer |  |  |  |  |  |  |
| TOTAL ASSETS |  |  |  |  |  | 606601 |
|  |  |  |  |  |  |  |
| LIABILITIES |  |  |  |  |  |  |
| Share capital |  |  |  |  | 45766 | 45766 |
| Reserves |  |  |  |  | 87683 | 87683 |
| Attributable income for the period |  |  |  |  | 13434 | 13434 |
| Group shareholders' equity |  |  |  |  | 146883 | 146883 |
| Minority interests |  | (403) | (331) | 167 |  | (567) |
| Total shareholders' equity |  |  |  |  | 146883 | 146316 |
| Borrowings and financial liabilities |  |  |  |  | 247746 | 247746 |
| Deferred tax liabilities |  |  |  |  | 5309 | 5309 |
| Pensions and Similar Liabilities | 18 | 121 | 2 |  | 166 | 307 |
| Other Long-Term Liabilities |  | 1113 |  |  |  | 1113 |
| Total non-current liabilities | 18 | 1234 | 2 |  | 253221 | 254475 |
| Provisions | 4 | 669 | 200 | 241 | 487 | 1601 |
| Borrowings and current bank facilities |  |  |  |  | 116304 | 116304 |
| Trade accounts payable | 2539 | 17146 | 2345 | 7074 | 758 | 29862 |
| Other Current Liabilities | 29995 | 13806 | 8062 | 3961 | 2219 | 58043 |
| Total current liabilities | 32538 | 31621 | 10607 | 11276 | 119768 | 205810 |
| Assets intended for transfer |  |  |  |  |  |  |
| TOTAL LIABILITIES |  |  |  |  |  | 606601 |
|  |  |  |  |  |  |  |
| Tangible \& intangible investments for the period | 171 | 31998 | 5809 | 16308 | 1562 | 55848 |
| Workforce by business | 29 | 558 | 52 | 27 | 34 | 700 |

note 3.2. Geographical segment reporting

| (in thousands of euros) | International | Europe | Americas | TOTAL |
| :---: | :---: | :---: | :---: | :---: |
| 06.2012 |  |  |  |  |
| Revenue | 91956 | 85825 | 9454 | 187235 |
| Tangible \& intangible investments | 18921 | 16268 | 8773 | 43963 |
| Non-current segmented assets | 27651 | 440630 | 39312 | 507593 |
| 06.2011 |  |  |  |  |
| Revenue | 67915 | 78076 | 4107 | 150098 |
| Tangible \& intangible investments | 14 | 20293 | 42 | 20349 |
| Non-current segmented assets | 10302 | 350213 | 26362 | 386877 |
| 2011 |  |  |  |  |
| Revenue | 126399 | 201953 | 7462 | 335814 |
| Tangible \& intangible investments | 164 | 51427 | 4259 | 55850 |
| Non-current segmented assets | 10172 | 367075 | 32929 | 410176 |

The geographical segments correspond to the location of Group companies, except for the shipping containers business which reflects the location of the assets, which is international by nature (international zone).

Notes to the Income Statement
note 4. Revenue from Ordinary Activities

| Breakdown by type (in thousands of euros) | 06.2012 | 06.2011 | $\begin{array}{r} \text { variation } \\ 2012 / 2011 \end{array}$ | 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Leasing revenue | 107322 | 105985 | 1,26\% | 221419 |
| Sales of new and used equipment | 79913 | 44114 | 81,2\% | 114395 |
| TOTAL Revenue | 187235 | 150098 | 24,7\% | 335814 |
| Capital gains on disposals | (1) | 204 | -100,3\% | 212 |
| TOTAL Revenue from activities | 187235 | 150302 | 24,6\% | 336026 |

The increase in pure leasing revenue is due to the growth in the fleets managed by the Modular Buildings and Railcars Divisions.

Sales increased significantly for each division.
Leasing revenue includes leasing revenue and interest received from financial leases.
On a constant currency basis, the increase in revenues is 20.1\%.
note 5. Payroll expense

| (in thousands of euros) | 06.2012 | 06.2011 |
| :--- | ---: | ---: | ---: |
| Staff Costs | $(14546)$ | $(14020)$ |
| Workforce | 689 | $(28775)$ |

note 6. Net distributions to investors
Net distributions to investors are broken down by division as follows:

| (in thousands of euros) | 06.2012 | 06.2011 | Variation June 2012/2011 | Variation (as \%) | 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Shipping Containers | $(24181)$ | (24 753) | 572 | -2,3\% | (50 319) |
| Modular Buildings | $(1008)$ | (1037) | 29 | -2,8\% | (2008) |
| Freight Railcars | (1 472) | (4 451) | 2979 | -66,9\% | (8787) |
| TOTAL | (26 660) | (30 240) | 3580 | -11,8\% | (61 114) |

Distributions to investors fell overall by $11.8 \%$. This variation is mainly due to the inclusion in the consolidation perimeter of SRF RL, an entity belonging to the Railcars Division. The railcars belonging to SRF RL are now included in the Group's fleet.
note 7. Financial result

| (in thousands of euros) | 06.2012 | 06.2011 | $\begin{array}{r} \text { Variation } \\ \text { 2012/2011 } \end{array}$ | 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | 23 | 13 | 10 | 52 |
| Interest expense on financing activities | (8672) | $(6854)$ | $(1818)$ | (14541) |
| Cost of gross financial debt | $(8672)$ | $(6854)$ | $(1818)$ | (14 541) |
| Cost of net financial debt | $(8649)$ | $(6841)$ | $(1808)$ | (14 489) |
| Profit and loss related to the elimination of debt | 165 | (90) | 255 | (274) |
| Discounting financial revenue and expenses | (69) | (38) | (31) | (23) |
| Other financial revenues and expenses | 3 | 125 | (122) | 352 |
| Other financial revenues and expenses | 99 | (3) | 102 | 55 |
| FINANCIAL RESULT | (8550) | $(6844)$ | $(1706)$ | (14 434) |

The increase in the cost of debt is mainly due to the inclusion of SRF RL's debt on the Group's balance sheet since the takeover in January 2012.
note 8. Income tax expense
The income tax expense included on the income statement is broken down as follows:

| (in thousands of euros) | 06.2012 |  |  | 06.2011 |  |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Payable | Deferred | TOTAL | Payable | Deferred | TOTAL | Payable | Deferred | TOTAL |
| Europe | (1 288) | (59) | (1 347) | (2029) | (86) | (2 115) | (2029) | (85) | (2 114) |
| United States |  | (706) | (706) | (193) | 187 | (6) | (193) | 187 | (7) |
| Other | (143) |  | (143) | (63) |  | (63) | (63) |  | (63) |
| TOTAL | $(1431)$ | (765) | (2 196) | (2 285) | 101 | $(2184)$ | (2 285) | 102 | (2 183) |

note 9. Net earnings per share
Basic earnings per share are calculated by dividing the company's net income by the weighted average number of outstanding shares during the period. Treasury shares are not taken into account since they represent a tiny number ( $0.15 \%$ of the share capital at June 30, 2012).

Diluted income per share is calculated by adjusting the weighted average number of outstanding shares, to take into account the conversion of all potentially dilutive equity instruments. TOUAX has two types of potentially dilutive equity instruments: stock options, and stock warrants/redeemable stock warrants.

|  | 06.2012 | 06.2011 | 12.2011 |
| :---: | :---: | :---: | :---: |
| Net earnings in euros | 8639481 | 5700095 | 13434318 |
| Shares in circulation | 5728634 | 5703565 | 5720749 |
| Average weighted number of common shares in circulation | 5726598 | 5699911 | 5713220 |
| Potential number of shares |  |  |  |
| - Stock options 2006 plan | 15952 | 42189 | 32521 |
| - Warrants* |  |  |  |
| - OBSAR outstanding/transferable* |  |  |  |
| Average weighted number of shares for the diluted earnings per share | 5742550 | 5742100 | 5744721 |
| Net earnings per share |  |  |  |
| - basic | 1,51 | 1,00 | 2,35 |
| - diluted | 1,50 | 0,99 | 2,34 |

Notes to the Balance Sheet
note 10. Goodwill
Variation in goodwill:

|  |  | Currency <br> translation <br> adjustment | Other |
| :--- | ---: | ---: | ---: | ---: | ---: | | 06.2012 |
| :--- |

note 11. Property, plant and equipment
note 11.1. Breakdown by type

| (in thousands of euros) | 06.2012 |  |  | 06.2011 Net val. | 2011 <br> Net val. |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross val. | Amt | Net val. |  |  |
| Land and buildings | 8015 | (1 598) | 6417 | 6344 | 6474 |
| Equipment | 573346 | (114 273) | 459073 | 330136 | 353016 |
| Other tangible fixed assets | 11325 | (7193) | 4132 | 5002 | 5009 |
| Current tangible fixed assets | 3748 |  | 3748 | 4055 | 1018 |
| TOTAL | 596433 | $(123063)$ | 473370 | 345537 | 365517 |

note 11.2. Variation in gross value, by type

| (in thousands of euros) | 01.01.2012 | Purchases | Sales | Variation in Reclassification and <br> variation of the <br> conversion <br> perimeter  |  | 06.2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Land and buildings | 7918 | 53 |  | 45 |  | 8016 |
| Equipment | 453964 | 39675 | $(11589)$ | 3672 | 87624 | 573346 |
| Other tangible fixed assets | 11589 | 258 | (97) | 57 | (483) | 11324 |
| Current tangible fixed assets | 1018 | 3879 |  | 25 | (176) | 3746 |
| TOTAL gross values | 474489 | 43865 | (11 686) | 3799 | 85965 | 596433 |

Acquisitions totaled $€ 8.9$ million for modular buildings; $€ 0.2$ million for river barges; $€ 18.9$ million for shipping containers and $€ 15.8$ million for railcars. The sum of $€ 88$ million entered under "reclassification and inclusion is the consolidation perimeter" is due to the inclusion of SRF RL in the consolidation perimeter.
note 12. Financial instruments
note 12.1. Financial assets
Long-term financial assets at June 30, 2012 totaled $€ 2,2$ million compared to $€ 10,5$ million at December 31, 2011. The decrease of $€ 8.3$ million is mainly due to capitalization of the loan granted to SRF RL as an equity interest, which is no longer included in the consolidated financial statements following the takeover of SRF RL.

The amount posted at June 30, 2012 only comprises a loan of $€ 1.2$ million to SRFI and security deposits.

Other non-current assets ( $€ 8,3$ million in June 2012 compared with $€ 10$ million at the end of December 2011) mainly comprise the long-term portion of finance leases granted to customers.

This item also includes the valuation of derivatives (exchange rate hedging) totaling $€ 0.1$ million.
The variation is due to the variation in the hedging instrument which became a liability (variation of $€-1$ million) and the receipt of finance lease payments.
note 12.2. Financial liabilities
Non-current and current financial liabilities correspond to loans and borrowings and current bank loans.

Analysis of financial liabilities by category

| (in thousands of euros) | 06.2012 |  |  | 06.2011 |  |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Noncurrent | Current | TOTAL | Non-current | Current | TOTAL | Non-current | Current | TOTAL |
| Bond | 1046 |  | 1046 | 1067 | 40394 | 41461 | 1188 | 40415 | 41603 |
| Medium-term loans with recourse |  |  |  |  |  |  |  |  |  |
|  | 60794 | 14993 | 75787 | 17062 | 5705 | 22767 | 24792 | 6337 | 31129 |
| Medium-term loans without |  |  |  |  |  |  |  |  |  |
| recourse | 104660 | 8658 | 113319 | 34868 | 2959 | 37828 | 45550 | 4595 | 50145 |
| Finance lease commitments | 84512 | 20139 | 104650 | 91691 | 18619 | 110310 | 94115 | 19664 | 113779 |
| Renewable credit with recourse |  |  |  |  |  |  |  |  |  |
|  | 72738 | 18354 | 91092 | 84006 | 16083 | 100090 | 52137 | 17233 | 69370 |
| Renewable credit without recourse |  |  |  |  |  |  |  |  |  |
|  | 38003 |  | 38003 | 41130 | 15442 | 56572 | 29963 | 18245 | 48208 |
| Current bank facilities |  | 6976 | 6976 |  | 7741 | 7741 |  | 9694 | 9694 |
| Derivative liabilities |  | 1783 | 1783 |  | 221 | 221 |  | 123 | 123 |
| TOTAL FINANCIAL LIABILITIES | 361752 | 70903 | 432654 | 269825 | 107164 | 376989 | 247745 | 116306 | 364051 |

Non-recourse debt corresponds to loans granted to Group companies in connection with structured financing of assets. The debt is serviced using the income from the assets concerned by the loan, and TOUAX SCA does not guarantee repayment of the debt if the assets do not generate sufficient income.
Change in indebtedness
Consolidated net financial debt is as follows:

| (in thousands of euros) | 06.2012 | 06.2011 | 2011 |
| :---: | :---: | :---: | :---: |
| Financial liabilities | 432654 | 376989 | 364050 |
| Derivative instruments asset | 161 | 74 | 1029 |
| Negotiable securities \& other instruments | 1550 | 38145 | 31448 |
| Cash assets | 46445 | 16316 | 12811 |
| Consolidated net financial debt | 384498 | 322454 | 318762 |
| Non-recourse debt | 151322 | 94400 | 98353 |
| Financial debt excluding non-recourse debt | 233176 | 228054 | 220409 |

At June 30, 2012 all of the Touax SCA's contractual financial ratios for certain short and medium-term bank loans were respected. The increase in financial indebtedness is mainly due to the inclusion in the consolidation perimeter of SRF RL, for a total of $€ 58$ million.
note 13. Inventories and work in progress
Inventories and WIP include equipment to be sold as well as spare parts. The equipment is mainly intended to be sold to investors under asset management programs.

| (in thousands of euros) | 06.2012 |  |  | $06.2011$ <br> Net val. | $2011$ <br> Net val. |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross val. | Depreciation | Net val. |  |  |
| Equipment | 73840 | (52) | 73787 | 69788 | 56783 |
| Spare parts | 11753 |  | 11753 | 12573 | 12563 |
| TOTAL | 85593 | (52) | 85540 | 82361 | 69346 |

note 14. Other current assets

| (in thousands of euros) | $\mathbf{0 6 . 2 0 1 2}$ | $\mathbf{0 6 . 2 0 1 1}$ | Change | $\mathbf{2 0 1 1}$ |
| :--- | ---: | ---: | ---: | ---: |
| Sales of fixed assets | 23 | 9 | 35 |  |
| Accrued expenses | 4466 | 4364 | 102 | 4052 |
| Taxes \& duties | 13645 | 11256 | 2390 | 7157 |
| Other | 5071 | 6090 | $(1019)$ | 6946 |
| TOTAL | $\mathbf{2 3} 206$ | $\mathbf{2 1 7 1 9}$ | $\mathbf{1 4 8 7}$ |  |

note 15. Shareholders' equity
Details of Shareholders' Equity are given in the Schedule of Changes in Shareholders' Equity.
The variation in minority interests is mainly due to the acquisition of a $51 \%$ stake in SRF RL which is now fully consolidated, i.e. an increase of $€ 17$ million, and the capital increase by the American subsidiary CFCL Touax, in which the Group also has a $51 \%$ stake, totaling $€ 4.6$ million.

TOUAX paid an interim dividend in January 2012 totaling $€ 2.9$ million.
The stock options granted by TOUAX SCA are presented in the following table:

|  | Share subscription or purchase options 2006 plan |
| :---: | :---: |
| General Meeting date | 28.06.2006 |
| Management Board Meeting date | 07.08.2006 |
| Number of options granted originally | 52874 |
| - including to Executive Committee members | 15770 |
| Number of current beneficiaries | 4 |
| - including current Executive Committee members |  |
| Allotment date | 07.08.2006 |
| Year's starting date | 07.08.2008 |
| Expiry date | 07.08.2012 |
| Exercise price | 20,16 € |
| Options exercised since attribution | 32003 |
| - by Executive Committee members | 15770 |
| Number of Executive Committee members who exercised options on 30.06.2012 | 2 |
| Options null and void since attribution | 6957 |
| Number of options remaining to be exercised on 30.06.2012 | 13914 |
| - including to current Executive Committee members |  |

The following table gives a summary of the financial instruments giving access to capital:

|  | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ | 2008 |
| :--- | :---: | :---: | :---: |
| Type of instrument | Stock options | Redeemable stock <br> warrants (BSARs) | Equity warrants |
| AGM/EGM date | $28 / 06 / 2006$ | $30 / 05 / 2005$ | $08 / 02 / 2008$ |
| Date of the Management Board | $07 / 08 / 2006$ | $02 / 07 / 2007$ | $11 / 02 / 2008$ |
| Total number of financial instruments issued | 52874 | 1427328 | 200000 |
| Allotment date | $07 / 08 / 2006$ | na | $12 / 03 / 2008$ |
| Purchase date | na | $08 / 03 / 2007$ |  |

Number of financial instruments that can be exercised at 30/06/2012 by:

- Fabrice WALEWSKI
- Raphaël WALEWSKI
- Alexandre WALEWSKI

| - Top 10 employees | 13914 | 204667 |  |
| :---: | :---: | :---: | :---: |
| - Others (employees/public) |  | 1190769 | 22500 |
| Year's starting point for Instruments | 07/08/2008 | 08/03/2007 | 12/03/2008 |
| Year's starting point for Frozen instruments |  | 08/09/2009 | 12/03/2011 |
| Expiry date | 07/08/2012 | 08/03/2016 | 12/03/2013 |
| Issue price |  | 0,44€ | 3,60€ |
| Subscription or purchase price (1) | 20,16 € | 32, $91 €$ | 37,55 € |
| Number of financial instruments applied for | 32003 | 31892 |  |
| Accumulated number of financial instruments cancelled or lapsed | 6957 |  | 177500 |
| Number of financial instruments remaining to be exercised on 06/30/2012 | 13914 | 1395436 | 22500 |
| Potential capital in number of shares | 13914 | 365255 (2) | 23130 (3) |

(1) The exercise price is $115 \%$ of the closing market price at the time of the transaction
(2) 4 redeemable stock warrants entitle the holder to 1.047 shares
(3) 12008 stock warrant entitles the holder to 1.028 shares

## Capital increases

On February 16, 2012, 7,885 stock options were exercised by one of the beneficiaries, resulting in an increase in the share capital of $€ 63,080$ and an issue premium of $€ 95,881.60$. At June 30,2012 , the Management Board had not yet recorded this capital increase in a report.

The authorizations granted to the Management Board are shown in the following table:

| description of the authorization | authorization date | Expiration date | Maximum amount athorized(1) | utilization during the fiscal year | Total amount unused |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Increase of the share capital by issuing shares and/or securites giving either immediate or future access to company's share capital with preferential rights | Combined shareholders' meeting of 27 June 2011 (18th resolution) | 27 August 2013 | Maximal nominal amount of the share capital that could be realized immediately or in the future: $€ 20$ million | $\begin{array}{r} \text { unused in } \\ 30.06 .2012 \end{array}$ | nil |
| Thcrease of the share capital by issuing shares and/or securites giving either immediate or future access to company's share capital without preferential rights through a public offering and with priority delay | Combined shareholders' meeting of 27 June 2011 (19th resolution) | 27 August 2013 | Maximal nominal amount of the share capital that could be realized immediately or in the future: $€ 20$ million | $\begin{array}{r} \text { unused in } \\ 30.06 .2012 \end{array}$ | nil |

(1) The ceiling of $€ 20,000,000$ is the maximum amount authorized for all capital increases par value.

These authorizations were the subject of different resolutions and were approved by the General Meeting of Shareholders. They remain in force for a period of 26 months from June 27, 2011.

## Management of capital

The Group's objective in managing its equity is to maximize the company's value by optimizing its capital structure, to minimize its cost and provide a regular return to shareholders.

The Group manages its borrowing structure by managing its debt/equity ratio in the light of changes in economic conditions, its own objectives, and risk management. To optimize its financing requirements, it assesses its working capital requirements and the expected return on investments. Depending on the growth of its markets and the outlook for profitability of its managed assets, the Group decides whether to issue new shares or sell assets to reduce its debts.

The Group manages its gearing using the debt/equity ratio as indicator, i.e. net indebtedness (with and without recourse) divided by shareholders' equity. The debt/equity ratios are as follows:

| (in millions of euros) | $\mathbf{0 6 . 2 0 1 2}$ | $\mathbf{0 6 . 2 0 1 1}$ |  |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 1}$ |  |  |
| Net indebtedness with recourse | 233,2 | 228,4 |  |
| Shareholders' Equity | 173,3 | 137,3 |  |
| Debt ratio (excluding non-recourse debt) | 1,35 | 220,4 |  |
| Debt ratio for non-recourse debt | 0,87 | 146,3 |  |
| Debt ratio | 2,22 | 0,69 | 2,50 |

note 16. Provisions

| (in thousands of euros) | 06.2011 | 2011 | Allocation | Reversal | Reclassification | Exchange rate fluctuations | 06.2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provisions for litigation | 104 | 43 |  |  |  |  | 43 |
| Provisions for risks and charges | 1187 | 1557 |  | (1 125) |  | 16 | 448 |
| TOTAL | 1291 | 1600 |  | (1 125) |  | 16 | 491 |

In 2008, a $€ 2.3$ million subsidy was obtained in the Czech Republic. This subsidy was mainly dependent on making investments and creating jobs. A provision for this amount was recognized in 2008 in view of the uncertain economic outlook (cf. 2010 reference document).

On June 30, 2011 the provision was reversed for a total of $€ 1.6$ million.

The remainder of the balance sheet provision of $€ 0.7$ million at December 31, 2011 was reversed in full, following repayment of that amount in respect of the subsidy, since the conditions for entitlement to the subsidy were not met.
note 17. Other current liabilities

| (in thousands of euros) | 06.2012 | 06.2011 | 2011 |
| :---: | :---: | :---: | :---: |
| Debt on fixed assets | 98 | 885 | 4563 |
| Social and fiscal debts | 18309 | 16152 | 18198 |
| Accounts payable | 22758 | 21967 | 23576 |
| Other Current Liabilities | 7656 | 4840 | 2914 |
| Prepaid income | 7350 | 8357 | 8790 |
| TOTAL | 56170 | 52202 | 58041 |

Accounts payable mainly constitute income due to investors from the Shipping Containers, Railcars and Modular Buildings businesses ( $£ 20.8$ million at June 30, 2012).

The other current liabilities constitute outstanding dividends totaling $€ 2.9$ million and $€ 0.9$ million for statutory payment of the General Partners.
note 18. Off-balance sheet commitments
note 18.1. Non-capitalized operating leases

|  | less than one |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (in thousands of euros) | Total | year | 1 to 5 years | over 5 years |
| Operating lease with recourse | 24481 | 5040 | 14661 | 4781 |
| Operating lease without recourse against the Group | 75197 | 18129 | 52078 | 4991 |
| including Shipping Containers | 70343 | 14306 | 51047 | 4991 |
| including Railcars | 4854 | 3823 | 1031 |  |
| TOTAL | 99679 | 23168 | 66739 | 9772 |

Without recourse against the Group: the Group's obligation to pay rents to the financial institutions is suspended if the sub-lessee customers default on their own contractual payment obligations.
note 18.2. Other commitments
Bank guarantees issued on the Group's behalf at June 30, 2012

| (in thousands of euros) | Amount | Maturity date |
| :--- | ---: | ---: |
| Bank guarantee | $\mathbf{2 9 2 3}$ |  |
| Modular Buildings | 746 |  |
| Freight Railcars | 112 |  |
| River Barges | 2065 |  |

Firm orders for equipment
Firm orders and investments at June 30,2012 amounted to $€ 61$ million, including $€ 35.4$ million for shipping containers, $€ 2$ million for modular buildings, $€ 19.1$ million for river barges and $€ 4.5$ million for railcars.

## Security interests provided

To guarantee the loans granted to finance the Group's proprietary assets (excluding leasing agreements) and assets under management, TOUAX SCA and its subsidiaries have granted the following security interests:

| (in thousands of euros) | Year of origin | Maturity date | Pledged asset (gross value) | 30 June 2012 <br> Total of balance sheet item (gross value) | \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgages (river barges) |  |  | 10793 | 63835 | 16,9\% |
|  | 2005 | 2014 | 5481 |  |  |
|  | 2005 | 2015 | 785 |  |  |
|  | 2012 | 2020 | 4527 |  |  |
| Pledging of tangible assets |  |  | 255392 | 596181 | 42,8\% |
| Modular Buildings |  |  |  | 305408 |  |
|  | 2005 | 2016 | 5086 |  |  |
|  | 2009 | 2014 | 5020 |  |  |
|  | 2010 | 2017 | 3000 |  |  |
|  | 2011 | 2016 | 2925 |  |  |
|  | 2011 | 2020 | 7246 |  |  |
|  | 2012 | 2020 | 3753 |  |  |
| Shipping Containers |  |  |  | 66955 |  |
|  | 2004 | 2012 | 6593 |  |  |
|  | 2008 | 2016 | 3971 |  |  |
|  | 2012 | 2019 | 15330 |  |  |
| Freight Railcars |  |  |  | 223818 |  |
|  | 2006 | 2016 | 14530 |  |  |
|  | 2008 | 2018 | 34269 |  |  |
|  | 2010 | 2013 | 45478 |  |  |
|  | 2011 | 2021 | 16343 |  |  |
|  | 2012 | 2015 | 91848 |  |  |
| Pledging of financial assets (Collateral given as guarantee) |  |  |  | 5341 | 0,0\% |
| Modular Buildings |  |  |  |  |  |
| Shipping Containers |  |  |  |  |  |
| TOTAL |  |  | 266185 | 665357 | 40,0\% |

The security interests granted (mortgages, pledges and others guarantees) can be redeemed by repayment of the borrowings. No other special conditions apply.

## Guarantees

Guarantees are given by the parent company in return for the bank loans granted to its subsidiaries.

| (in thousands of euros) | less than one year | 1 to 5 years | more than 5 years | TOTAL |
| :---: | :---: | :---: | :---: | :---: |
| Securities given to banks in consideration of bank loans used by the subsidiaries. | 19385 | 136236 | 98085 | 253706 |

Outstanding loans, corresponding to commitments given to subsidiaries, totaled $€ 154,497$ thousand on 30/06/2012
note 19. Post balance sheet events
The final dividend was paid in cash on July 9, 2012. The final dividend totaled $€ 2.9$ million, i.e. $€ 0.50$ per share, of which $€ 0.45$ was deducted from the issue premium.

With its financial partner DPI, TOUAX SOLUTIONS MODULAIRES acquired a majority interest in SACMI and RAMCO, market leaders for modular buildings in Morocco, with revenue of about $€ 15$ million.

The Group has noted an increase in the number of tax inspections over the past two years. In July 2012 Touax SCA and its subsidiary Touax Solutions Modulaires received proposed adjustments for significant amounts of corporate income tax and VAT, following an inspection by the tax authorities. These proposals are based on the redefinition by the authorities of service contracts as joint ventures. No provision was made in the accounts as this redefinition appears to us to be wholly mistaken.

In addition, Touax SCA and its French subsidiaries were visited by the French tax authorities which carried out a seizure, on the assumption that Touax Rail Ltd. has a permanent establishment in France. To date, the tax authorities have not given notice of a tax investigation following that visit.

The Group has appealed against the seizure, which the management considers to be unjustified. Touax Rail Ltd. is established in Ireland, the leading European market for international leasing companies, and is developing an effective business there.

## 3. Attestation by the authors of the half-year financial report

"We certify that, to the best of our knowledge, the condensed consolidated half-year financial statements for the past half year have been drawn up in accordance with the applicable accounting standards and give a true and fair view of the assets, financial situation and results of the company and of all of the companies included in the consolidation perimeter, and that the half-year progress report gives a true and fair view of the important events that occurred during the first six months of the financial year, their impact on the financial statements, the main related-party transactions as well as a description of the main risks and uncertainties for the remaining six months of the financial year. "

August 31, 2012
Fabrice and Raphaël Walewski
Managing Partners

## 4. STATUTORY AUDITORS' REPORT ON THE HALF-YEAR FINANCIAL REPORT

Dear Shareholders,
In accordance with the mission entrusted to us by your General Meeting and with Article L.451-1-2 III of the French Monetary and Financial Code, we have:

- conducted a limited inspection of the condensed consolidated half-year financial statements of TOUAX, relating to the period from January 1 to June 30, 2012, as attached to the present report;
- checked the information provided in the half-year progress report.

The condensed consolidated half-year financial statements were prepared under the supervision of the Management Board. It is our responsibility to give our opinion on these financial statements, based on our review.

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## Opinion on the financial statements

We have carried out our review in accordance with the standards of professional practice applicable in France. A review mainly involves interviewing the managers responsible for accounting and financial matters, and implementing analytical procedures. The work is less extensive than that required for an audit carried out in accordance with the standards of professional practice applicable in France. Accordingly, the assurance resulting from this review that the financial statements, taken as a whole, are free from material misstatement, is a moderate assurance, weaker than the assurance resulting from an audit.

Based on our review, we have not identified any material misstatements likely to question the compliance of the condensed consolidated half-year financial statements with IAS 34 of the IFRS as adopted in the European Union concerning interim financial reporting.

## II- <br> Specific verification

We have also verified the information provided in the half-year progress report on the condensed consolidated half-year financial statements concerned by our review. We have no comments to make regarding their fairness and consistency with the condensed consolidated half-year financial statements.

Paris and Neuilly-sur-Seine, August 31, 2012
The Statutory Auditors

LEGUIDE NAIM \& Associés
Charles LEGUIDE
Alain PENANGUER


[^0]:    (a) of which inclusion of SRF RL in the consolidation perimeter: €84,339,000 at June 30, 2012

